Daily Insight

Hryvnia resilient; YTMs rise further; Liquidity continues to decline; Auction results



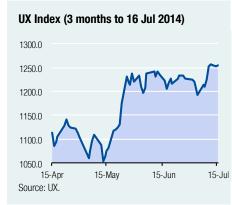
WEDNESDAY, 16 JULY, 2014

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RESEARCH INSIGHT





Key market indicators (as of 15 Jul 2014)

Last	Daily chg (%)	YTD chg (%)

FX & MONEY RATES			
USD/UAH	11.7100	-0.09	+42.11
USD/UAH (1Y NDF)	13.5250	+0.00	+43.58
EUR/USD	1.3568	-0.37	-1.27
USD/RUB	34.3916	+0.18	+4.63
KievPRIME O/N (%)	5.10	-3bp	-270bp
KievPRIME 1M (%)	16.50	-50bp	+25bp

BONDS: yields and spreads

Ukraine VAT bond (%)	15.55	-40bp	-8,591bp
Ukraine 17, Eurobond (%)	8.09	+18bp	-146bp
Ukraine 22, Eurobond (%)	8.40	+0bp	-94bp
Ukraine 23, Eurobond (%)	8.35	+3bp	-69bp
Ukraine 5Y CDS	771bp	+7bp	-45bp

EQUITIES

Bloomberg: ICUA <GO>

Stock market indices			
UX (Ukraine)	1,254.69	+0.20	+37.87
MSCI World	429.00	-0.26	+5.01
MSCI EM	1,066.35	+0.25	+6.35
RTS (Russia)	1,352.15	-0.72	-6.28
WIG-20 (Poland)	2,388.34	+0.34	-0.53
S&P 500 (USA)	1,973.28	-0.19	+6.76

MOST ACTIVE: Top 3 stocks by value traded (US\$m)

FXPO LN	1.39	29.2% of total ¹
KER PW	1.15	24.1%
CEEN UK	0.81	17.0%

GAINERS: Top 3 stocks (in listed currency)

FORM UK	UAH 0.31	+23.60	N/A
CEEN UK	UAH 8.00	+1.91	+67.72
MHPC LI	USD 14.95	+1.70	-12.32

LOSERS: Top 3 stocks (in listed currency)

Notes: Chg — percentage change, if not otherwise indicated; [1] — total traded volume for stocks listed in Table 1, pp. 2; green- or red-shaded box means gain or loss, respectively, of the index or security.

Sources: Bloomberg, UX, Investment Capital Ukraine LLC.

Table 1. Ukrainian stocks (closing prices as of 15-Jul-2014)

			Share pri	rice perform	nance (%	∕ ₆ chang	,e)	Valu	uation (US	S\$)		F	Free float (F	FF) & Liqu	idity			P/E		EV	V/EBITD/	JΑ	F	EV/Sales	ذ	Ratio	.08
Company E	Bloomberg	Listing	Last	Daily	MoM	I YTD	YoY	Last	Market	EV	FF	FF	Last day	3M avg.	FF share	FF	2010	2011E	2012E	2010	2011E	2012E	2010	2011E	2012E P/I	/B (x)	Debt/
	Ticker		price					price r	cap (m)	(m)	(%)	mkt cap	turnover	turnover	r traded	turnover										ľ	Assets
												(US\$m) /	(US\$ 000) ((US\$ 000)	(%)	(days)											(%)
ENERGY																											
Cadogan Petrol	. CAD LN	London	11.13 GBp	+0.0	+21.9	+7.2	-28.2	0.19	44.1	-19.0	40.2	17.7	0.0	11.0	0.07	1,438	Neg.	. Neg.	. Neg.	2.9	5.9	11.9	Neg.	Neg.	Neg.	0.2	0.0
Centrenergo	CEEN UK	Kiev, UX	8.00 UAH	+1.9	+9.1	+67.7	+67.9	0.68	252.7	307.0	21.7	54.9	809.7	389.7	7 1.11	90	6.1	5.4	3.8	0.6	4.1	2.4	0.5	0.4	0.3	1.2	12.2
Coal Energy	CLE PW	Warsaw	1.12 PLN	-1.8	-14.5	+6.7	-44.8	0.37	16.5	110.8	25.0	4.1	21.2	36.5	5 0.47	213	Neg.	. Neg.	. 4.1	4.9	13.9	3.8	0.9	1.1	1.0	0.2	39.8
Donbasenergo	DOEN UK	Kiev, UX	38.76 UAH	+0.1	-6.4	+40.5	+58.6	3.32	78.4	119.1	14.2	11.2	61.8	64.9	0.75	134	1.7	1.7	7 2.2	0.5	1.6	1.3	0.2	0.2	0.2	1.4	17.8
JKX Oil & Gas	JKX LN	London	56.75 GBp	+0.0	-2.2	-20.6	+9.1	0.97	167.0	173.5	47.2	78.8	0.0	36.8	3 0.04	2,401	25.7	14.7	6.0	2.6	2.2	1.9	1.0	0.9	0.8	0.3	5.5
Regal Petroleum	RPT LN	London	9.13 GBp	-1.4	+7.4	-29.8	-45.5	0.16	50.1	23.3	80.9	40.6	4.7	7.0	0.02	4,080	Neg.	. 25.1	N/A	1.1	0.9	N/A	0.6	0.5	N/A	0.2	0.0
Zakhidenergo	ZAEN UK K	Kiev, PFTS	142.20 UAH	+1.6	-5.2	+57.3 +	+103.1	12.16	155.6	132.8	5.0	7.8	5.9	3.2	2 0.07	1,488	3.1	N/A	A N/A	0.9	N/A	N/A	0.1	N/A	N/A	3.5	0.0
METALLURGY																											
Alchevsky Meta	. ALMK UK	Kiev, UX	0.04 UAH	-0.8	-0.3	-6.7	-14.2	0.00	79.8 1	1,280.7	3.9	3.1	91.8	28.8	3 1.79	56	Neg.	. Neg.	. N/A	N/A	Neg.	. N/A	1.0	0.7	N/A	N/A	64.5
Avdiyivsky Cok	AVDK UK	Kiev, UX	3.16 UAH	-1.7	-2.1	+6.8	-2.2	0.27	52.8	49.7	4.0	2.1	73.9	28.9	1.97	51	Neg.	. 28.7	7 0.8	Neg.	0.9	0.4	0.1	0.1	0.0	0.1	0.0
Azovstal	AZST UK	Kiev, UX	0.80 UAH	-1.6	+5.1	+20.0	+27.6	0.07	289.1	282.0	4.1	11.9	9.2	18.5	0.15	672	Neg.	. N/A	Neg.	Neg.	N/A	7.9	0.1	N/A	0.1	0.2	0.0
Ferrexpo PLC	FXPO LN	London	142.50 GBp	-0.1	+14.4	-23.3	-9.3	2.44	1,437.6 2	2,098.7	22.4	322.0	1,392.5	1,782.3	0.64	156	5.5	6.8	8.1	4.2	4.8	5.4	1.3	1.4	1.4	0.9	35.1
Yasynivsky Cok	. YASK UK	Kiev, UX	0.70 UAH	-1.4	-2.4	+32.1	+23.0	0.06	16.4	17.6	9.0	1.5	0.4	7.7	7 0.57	176	Neg.	. 1.4	0.8	0.1	0.6	0.5	0.1	0.0	0.0	0.1	0.1
Yenakievo Steel	ENMZ UK	Kiev, UX	42.30 UAH	-1.5	-1.5	+32.1	+19.7	3.62	38.2	33.7	9.4	3.6	90.9	32.8	3 1.67	60	6.4	N/A	Neg.	Neg.	N/A	1.0	0.0	N/A	0.0	1.0	0.0
FOOD AND AGRIE	BUSINESS																										
AgroGeneration	ALAGR FP	EN Paris	1.00 EUR	+0.0	-7.4	-19.4	-35.1	1.36	125.3	152.2	34.0	42.6	4.8	27.9	0.02	4,320	Neg.	. N/A	A N/A	Neg.	N/A	N/A	2.1	N/A	N/A	1.1	35.9
Agroliga	AGL PW	Warsaw	18.50 PLN	-5.1	-6.1	-28.7	-25.4	6.07	9.3	10.2	16.7	1.6	6.1	3.5	5 0.05	1,842	2.2	N/A	A N/A	3.0	N/A	N/A	0.5	N/A	N/A	0.7	5.7
Agroton	AGT PW	Warsaw	2.77 PLN	-3.8	+1.5	+42.1	+74.2	0.91	19.7	65.0	26.2	5.2	157.4	149.1	1 2.76	36	Neg.	. 2.8	3 2.5	24.3	6.8	3 4.1	0.8	8.0	0.8	0.2	28.4
Astarta Holdin	AST PW	Warsaw	40.51 PLN	-5.8	-8.1	-39.4	-36.8	13.28	332.1	648.8	31.0	103.0	13.7	169.2	2 0.18	541	9.5	7.2	4.7	8.6	4.9	5.3	1.3	1.3	1.2	0.9	38.2
Avangard	AVGR LIL	_ondon Intl	9.49 USD	+1.0	-5.1	-19.2	+11.6	9.49	606.1	837.1	21.7	131.5	30.0	207.9	0.24	416	2.6	3 2.7	2.6	2.8	2.8	3 2.8	1.3	1.1	1.1	0.0	17.8
IMC	IMC PW	Warsaw	9.32 PLN	-2.0	-6.8	-23.3	-40.3	3.06	95.7	246.6	23.9	22.8	15.5	85.5	0.56	180	3.7	8.7	2.1	4.6	4.2	3.5	2.1	1.3	1.0	0.6	38.7
Kernel Holding	KER PW	Warsaw	30.22 PLN	-1.8	-9.4	-20.6	-43.5	9.91	789.6	1,696.3	58.8	464.1	1,150.2	3,077.6	0.35	284	7.1	15.3	5.1	5.8	6.5	5.0	0.6	0.7	0.6	0.7	30.6
MHP	MHPC LI Lo	London Intl	14.95 USD	+1.7	+3.0	-12.3	-15.1	14.95	1,579.7 2	2,740.6	22.3	352.6	321.7	1,680.0	0.40	249	10.1	5.8	5.3	7.0	5.6	5.2	1.8	1.8	1.6	2.7	19.6
Milkiland	MLK PW	Warsaw	6.25 PLN	-6.0	-8.2	-50.0	-42.4	2.05	64.0	194.0	20.0	12.8	4.6	10.3	3 0.04	2,270	4.4	N/A	3.2	5.9	3.7	3.4	0.4	0.4	0.4	0.3	30.8
Mriya Agrohold	. MAYA GF	Frankfurt	4.49 EUR	+0.0	-4.8	-16.9	-2.8	6.09	646.9	1,435.1	20.0	129.4	0.0	15.1	0.01	18,226	7.3	7.4	1 2.9	8.7	5.3	4.8	2.9	3.4	3.3	0.0	45.3
Ovostar Union	OVO PW	Warsaw	69.00 PLN	+1.2	+1.5	-31.0	-6.1	22.63	135.8	143.3	25.0	33.9	51.3	24.4	0.13	754	4.4	6.8	6.7	3.9	5.5	4.9	1.6	1.7	1.3	1.0	8.5
TRANSPORTATIO	ON																										
KDM Shipping	KDM PW	Warsaw	9.50 PLN	-3.8	-4.5	-69.7	-71.9	3.12	29.0	12.4	10.9	3.2	0.2	0.6	0.00	41,143	4.3	B N/A	A N/A	1.1	N/A	N/A	0.4	N/A	N/A	0.4	5.6
CONSTRUCTION																											
TMM	TR61 GF	Xetra	0.19 EUR	+0.0	-11.2	-39.7	-49.2	0.26	13.4	172.7	13.1	1.8	0.0	0.2	2 0.01	8,639	Neg.	. N/A	A N/A	Neg.	N/A	N/A	3.8	N/A	N/A	0.1	44.1
FINANCIAL SERV	/ICES																										
Forum Bank	FORM UK	Kiev, UX	0.31 UAH	+23.6	N/A	N/A	N/A	0.03	15.7	N/A	5.5	0.9	0.1	N/A	N/A	N/A	Neg.	. N/A	A N/A	N/A	N/A	N/A	N/A	N/A	N/A	0.1	18.
Raiffeisen Ban	BAVL UK	Kiev, UX	0.15 UAH	-0.7	-3.0	+32.4	+53.2	0.01	385.4	N/A	3.8	14.7	425.6	172.9	9 2.21	45	4.4	Neg.	. 12.7	N/A	N/A	N/A	N/A	N/A	N/A	0.6	28.
Ukrsotsbank	USCB UK	Kiev, UX	0.17 UAH	-1.9	-0.9	-11.4	+17.1	0.01	257.9	N/A	4.5	11.6	20.0	13.1	0.21	470	Neg.	. 14.0) N/A	N/A	N/A	N/A	N/A	N/A	N/A	0.3	30.9



Table 1. Ukrainian stocks (closing prices as of 15-Jul-2014)

			Share pr	ice perform	ance (%	change)		Valuation (US\$) Free float (FF) & Liquidity				P/E	EV/EBITDA	EV/Sales	Ratios			
Company	Bloomberg	Listing	Last	Daily	MoM	YTD	YoY	Last Market	EV	FF	FF Last day	3M avg.	FF share	FF	2010 2011E 2012E	2010 2011E 2012E	2010 2011E 2012E	P/B (x) Debt/
	Ticker		price					price cap (m)	(m)	(%)	mkt cap turnover	turnover	traded	turnover				Assets
											(US\$m) (US\$ 000) (US\$ 000)	(%)	(days)				(%)

Notes: mln - millions; FF - free float; n/a - not available; neg. - negative; a company name (the left column of the table) is shortened to fit the column and hence in some cases is not displayed in full; *** -- means that P/E ratio is above 10,000x. Sources: Bloomberg, Investment Capital Ukraine LLC.





Bonds: News & Comments

Liquidity continues to decline

Broader banking sector liquidity slid UAH0.39bn to UAH43.01bn yesterday for the second consecutive day this week. Banks' correspondent accounts with the NBU fell UAH0.91bn to UAH28.19bn while total CDs outstanding rose UAH0.20bn to UAH11.00bn. Total local currency debt repayments scheduled for the next 30 days rose UAH0.32bn to UAH3.83bn.

Despite lower liquidity, KyivPrime interest rates declined slightly: the KyivPrime ON interest rate slid 3bp to 5.10% while the KyivPrime 1M interest rate fell 50bp to 16.50%.

Investment implications: The paltry decline in broader liquidity was caused by the increase in future debt repayments and the NBU's absorption of a small portion of liquidity on Monday. UAH0.40bn of outflows was also attributed to the NBU as banks repaid ON loans received last Friday while receiving no new NBU funds. As a result, the real net outflow from liquidity was UAH0.31bn which, although insignificant, clearly shows a trend of declining liquidity prior to large tax payments.

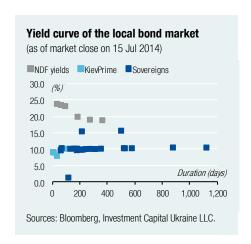
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YTMs rise further

The ongoing political instability in eastern Ukraine and rising anticipation of a Russian invasion increased negative sentiment. Despite the S&P's improved outlook on Ukraine's credit rating, spreads continued to widen for the second consecutive day. Moreover, YTMs of US Treasuries rose yesterday following US Federal Reserve Chairwoman Janet Yellen's comment that she would not yet raise interest rates. Yields on US Treasuries rose slightly, up 2bp to 1.69% for the 5-year bonds, putting additional pressure on Ukrainian Eurobond YTMs. As a result, yields rose slightly. At the close, the yield curve adjusted to the range of 7.69-8.55%. UKRAIN 6.875% '15 was up 1bp to 7.69%, UKRAIN 9.25% '17 rose 19bp to 8.10%, UKRAIN 7.95% '21 rose 1bp to 8.55% and UKRAIN 7.50% '23 rose 3bp to 8.36%, , while UKRAIN 7.80% '22remained steady at 8.42%. The 5-year CDS rose to 771bp.

Investment implications: If the situation in eastern Ukraine does not improve and if US Treasury yields continue to rise, Ukrainian Eurobond YTMs could penetrate 9.0%. Even if the IMF does release the second tranche of the standby loan for Ukraine as is expected by the end of this month, this news will be insufficient to decrease interest rates significantly, i.e. to below 8.0%. Only a marked improvement in Ukraine's relationship with Russia, namely a positive resolution of the standoff in the Donbass region, will create a market rally.

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Bond market indicators (as of 15 Jul 2014)

MONEY MARKET KIEV PRIME RATES (%)

Last	Daily	Weekly	MoM	YTD
	chg (%)	chg (%)	chg (%)	chg (%)

0/n	5.10	-3bp	+0bp	-50bp	-270bp				
1wk	6.57	+2bp	-107bp	-199bp	-323bp				
1m	16.50	-50bp	-80bp	-40bp	+25bp				
2m	18.00	+0bp	+0bp	+0bp	+160bp				
3m	18.00	+0bp	+0bp	+0bp	+200bp				
LIQUIDITY WIDE MEASUREMENT (UAHm)									
CB acc's ¹	28,187	-3.12	+0.45	-3.62	-13.81				
0									

HOLDERS OF UAH SOVEREIGN BONDS (UAHm)										
Total	43,025	-1.62	-1.12	+6.43	+23.27					
Sovgns ³	3,842	+0.00	-16.23	-12.06	+157.0					
CDs ²	10,996	+1.84	+1.22	+61.37	+1,459.7					
CB acc's ¹	28,187	-3.12	+0.45	-3.62	-13.81					

NDF IMPLIED YIELDS (%)					
Total	302,936	+0.00	+1.51	+2.28	+21.60
Non-res ⁵	16,226	+0.02	-0.67	+1.41	+38.70
Resid's ⁴	13,213	-0.20	+24.55	+28.90	+6.58
Banks	83,697	+0.04	+0.02	-0.69	+4.40
C.bank	189,801	+0.00	+1.06	+2.23	+31.03

		(,			
3m	12.19	-170bp	-4bp	-365bp	+5bp
6m	14.64	-24bp	-254bp	-185bp	+123bp
9m	15.43	+13bp	-143bp	-113bp	+142bp
1yr	16.14	+10bp	-109bp	-64bp	+115bp

LOCAL CURRENCY UAH SOVEREIGN BOND YIELDS (%)						
Mar '13	N/A	-52ppt	+0bp	+0bp	+0bp	
Jan '14	N/A	+320bp	+0bp	+0bp	-676bp	
Aug '15 ⁶	15.55	-40bp	+309bp	+309bp	-86ppt	

Ü					
EUROBONI	OS USD S	OVEREIGN	BOND YIE	LDS (%)	
CDS 5yr	771	+7bp	+21bp	-47bp	-45bp
Jun '16	7.89	+17bp	+3bp	-128bp	-100bp
Jul '17	8.09	+18bp	-6bp	-123bp	-146bp
Sep '20	8.40	+7bp	-1bp	-28bp	-80bp
Sep '21	8.54	+1bp	+4bp	-19bp	-68bp
Sep '22	8.40	+0bp	+6bp	-65bp	-94bp
Feb '23	8.35	+3bp	+3bp	-41bp	-69bp

Notes: [1] banks' account balance at NBU; [2] certificates of deposits issued by NBU; [3] UAH sovereign bonds due next 30 days; [4] residents; [5] non-residents; [6] VAT bond. Sources: Bloomberg, Investment Capital Ukraine LLC.



Auction results: 2-year bond sold

Of the four bonds offered with maturities ranging from 2.5 months to five years, demand was submitted only for 6-month and 2-year bonds. Both bonds received only one bid at the same volume of UAH20.0m, possibly indicating demand from one bidder, at interest rates relatively unchanged from last week's auction.

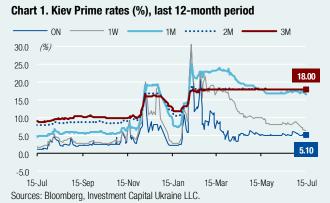
The bid for the 2-year bond was submitted at 16.75%, unchanged from the last unscheduled auction last week but 20bp below the cut-off interest rate at last Tuesday's auction which indicated market demand as the maturity was slightly longer.

Investment implications: In anticipation of upcoming secondary market trading of the new VAT-bonds issued last week, combined with a slight decline of banking sector liquidity yesterday for the second consecutive business day, market demand tightened. Moreover, with no domestic QE support, there were no large bids.

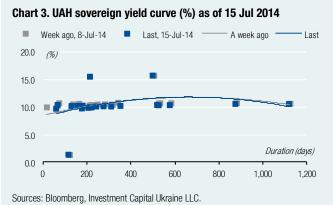
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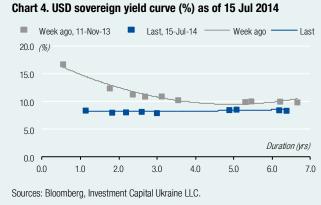


Chart page: Local bond market & Eurobond markets

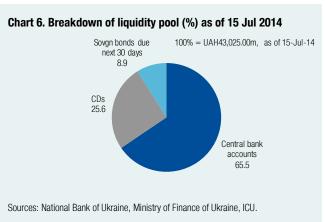


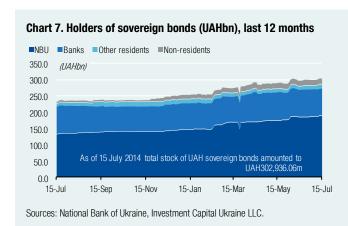


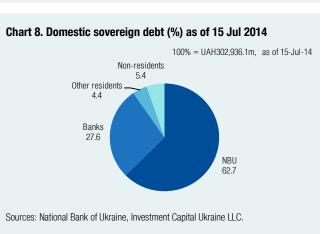












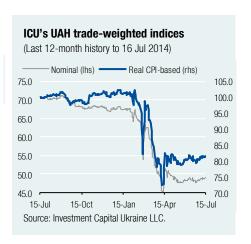


FX: News & Comments

Hryvnia resilient, its TWI up on USD

The UAH closed flat yesterday on US\$356.84m in trading. May's reported positive results had little impact on the market as the risk of a price revision arising from a legal dispute with the Kremlin continues to dampen sentiment. Market sentiment toward the USD looms as the Fed braces for a key rate increase earlier than previously anticipated. The dollar index (DXY) added 0.25%, pushing the hryvnia up an equivalent 0.32%.

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FX market indicators (as of 15 Jul 2014)

Last Daily Weekly MoM YTD chg (%) chg (%) chg (%) chg (%)

		ong (70)	ong (70)	city (70)	ung (70)
USD/UAH N	MARKET (H	RYVNIA pe	r US DOLL	.AR)	
Spot mkt	11.7100	-0.09	+0.34	-0.76	+42.11
NBU avg	11.7072	+0.09	-0.04	-0.18	+43.63
Ttl vlm ¹	N/A	N/A	N/A	N/A	N/A
\$ volume ²	N/A	N/A	N/A	N/A	N/A
NDF 3M	12.0600	-0.50	+0.33	-1.63	+42.13
NDF 6M	12.5500	-0.20	-0.83	-1.61	+42.94
NDF 1Y	13.5250	+0.00	-0.59	-1.31	+43.58
TRADE-WE	IGHTED IN	DICES (TV	VIs, points)	
UAH nom'l	48.895	+0.32	-0.05	+0.85	-27.60
UAH real CPI	81.471	+0.32	-0.05	+0.85	-19.39
UAH real PPI	119.815	+0.32	-0.05	+0.85	-13.67
USD nom'l	80.390	+0.25	+0.26	-0.23	+0.44
FX RATES	OF KEY CU	RRENCIES	THAT SH	IAPE UAH'	s TWls
USD/RUB	34.3916	+0.18	+0.38	-0.05	+4.63
EUR/USD	1.3568	-0.37	-0.32	+0.21	-1.27
USD/CNY	6.2079	+0.03	+0.10	-0.05	+2.54
USD/PLN	3.0493	+0.35	+0.57	+0.24	+0.87
USD/TRY	2.1234	+0.34	-0.07	+0.18	-1.15
USD/BYR	10,265.00	+0.20	-0.05	+0.74	+7.60
USD/KZT	183.6000	-0.02	+0.03	+0.03	+19.01
OTHER MA	JOR CURR	ENCIES			
USD/JPY	101.6800	+0.14	+0.11	-0.35	-3.45
GBP/USD	1.7143	+0.35	+0.07	+1.03	+3.54
USD/CHF	0.8957	+0.43	+0.30	-0.49	+0.31
AUD/USD	0.9370	-0.24	-0.31	-0.34	+5.08
USD/CAD	1.0759	+0.44	+0.75	-0.88	+1.28
USD/BRL	2.2191	+0.31	+0.25	-0.23	-6.05
USD/KRW	1,027.38	+0.89	+1.55	+0.93	-2.14
COMMIDIT	IES				
Gold(\$/oz)	1,294.07	-1.00	-1.91	+1.35	+7.33
WTI crude ³	99.96	-0.94	-3.33	-6.50	+1.56
Brent crd ³	105.25	-1.01	-2.68	-6.58	-5.03
Urals crd ³	N/A	+0.00	+0.00	+0.00	+0.00
TR/J CRB ⁴	296.02	-0.49	-2.45	-4.50	+5.66

Notes: [1] trading volume in all foreign currencies (US\$m); [2] trading volume in the pair USD/UAH (US\$m); [3] crude oil price (USD per barrel); [4] the Thomson Reuters/ Jefferies CRB Index. A green-/red-shaded box means gain or loss, respectively, of the investment into the asset. Currencies are gaining when their exchange rates strengthen versus USD.

Sources: Bloomberg, Investment Capital Ukraine LLC.

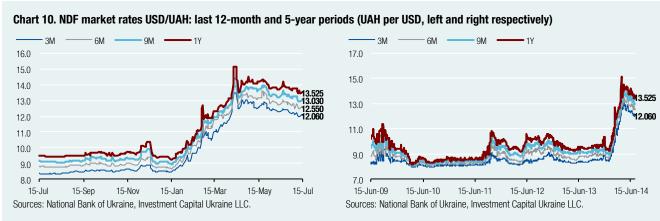
Readers may follow the ICU trade-weighted indices of the local-currency, the hryvnia (UAH), on the ICU website (download history) and Bloomberg (type: ALLX UTWI <GO>).

Section on FX market is continued on next page.



Chart page #1: Foreign-exchange market







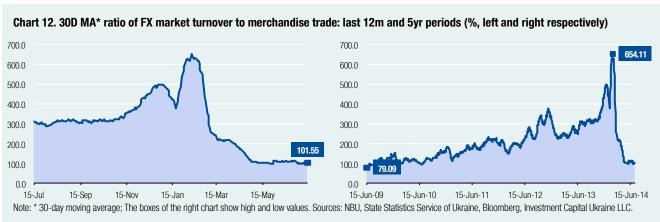
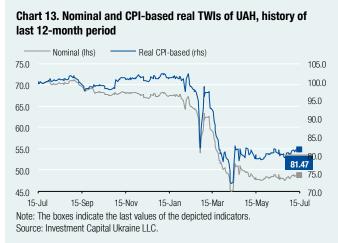
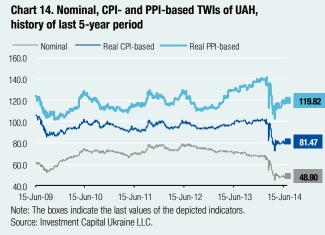




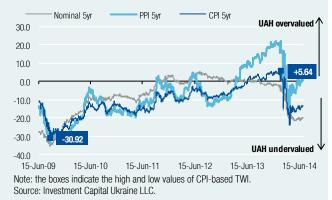
Chart page #2: ICU's UAH trade-weighted indices

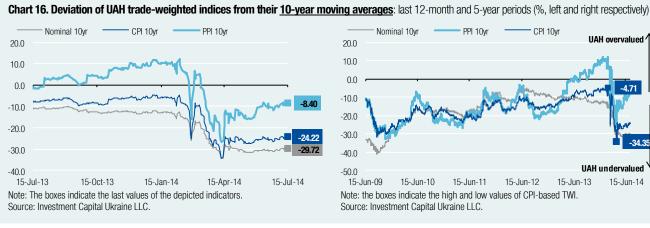
The following charts depict ICU's Ukrainian hryvnia trade-weighted indices which were calculated in accordance with methodology published in the Quarterly Report "Keep the music playing" dated 31 January 2013 and, then, updated, in the Quarterly Report "Muddling through no more" dated 14 August 2013.















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This research publication has been prepared by the analyst(s), whose name(s) appear on the front page of this publication. The analyst(s) hereby certifies that the views expressed within this publication accurately reflect her/his own views about the subject financial instruments or issuers and no part of her/his compensation was, is, or will be directly or indirectly related to the inclusion of specific recommendations or views within this research publication.

EQUITY RATING DEFINITIONS

Buy: Forecasted 12-month total return greater than 20%

Hold: Forecasted 12-month total return 0% to 20% **Sell:** Forecasted 12-month total return less than 0%

Note: total return is share price appreciation to a target price in relative terms plus forecasted dividend yield.

DEBT RATING DEFINITIONS

Buy: Forecasted 12-month total return significantly greater than that of relevant benchmark

Hold: Forecasted 12-month total return is in line with or modestly deviates from relevant benchmark

Sell: Forecasted 12-month total return significantly less than that of relevant benchmark



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