# **Bond Market Insight**

Weekly review: Week of uncertain stability



### MONDAY, 7 APRIL, 2014

Last week was less positive than the week before as an uncertain schedule of issuances of financial support for Ukraine resulted in wavering sentiment. Despite the plethora of promised financial support, concrete steps to the reality of issuances have not yet materialized.

**Domestic bond market.** Domestic banking sector liquidity was high and rose significantly last week, causing money market interest rates to decline, but having only a slight impact on bonds market. Although local currency liquidity rose to UAH32.12bn in banks' correspondent accounts with the NBU and to UAH45.03bn in broader indicator, liquidity has been mostly short-term with a large portion invested in CDs with ON maturities, most likely as funds deposited by banks' clients for FX purchases.

The MoF last week held two auctions, one of which was used to test new instruments last week. At the same time, we saw significant support of banks by the NBU under its domestic QE program at the primary auction, raising funds to cover a majority of the expenses.

**Eurobond market.** The Eurobond market was quite stable without significant changes in conditions for Ukraine. The risks of default remain high due to the lack of FX inflows from the EU, the US and the IMF. Although these issues were announced earlier last month, no practical steps beyond a declaration merely tightened spreads. Until loans or grants are received by Ukraine, we doubt that spreads will tighten further.

### RESEARCH INSIGHT

#### CONTENTS

| Market update and news 2                | 2 |
|---|---|
| Appendixes 6                            | 5 |
| UAH bond market7                        | 7 |
| Eurobond market                         | ) |
| Primary market for UAH state bonds. 12  | 2 |
| UAH state bonds outstanding 14          | ŧ |
| 2011 weekly state debt payback 19       | ) |
| 5yr sovereign local debt payback 20     | ) |
| 5yr sovereign external debt payback. 21 | l |
| Ukraine issuers' credit metrics 22      | 2 |
| Glossary 24                             | ł |

#### Key market indicators (as of 4 Apr 2014)

|                        | Last<br>close | Weekly<br>chg (%) | YTD<br>chg (%) |
|------------------------|---------------|-------------------|----------------|
| Currencies             |               |                   |                |
| USD/UAH (spot)         | 11.6000       | 4.50              | 40.78          |
| USD/UAH (1Y NDF)       | 13.1550       | 4.21              | 39.65          |
| Rates, yields & spread | s (%)         |                   |                |
| Kiev Prime ON          | 3.75          | -21bp             | -405bp         |
| Kiev Prime 3M          | 18.00         | -4bp              | 200bp          |
| UAH NDF 1Y             | 14.04         | -32bp             | -95bp          |
| Ukraine CDS 5Y         | 850bp         | -40bp             | 33bp           |
| Libor USD 1yr          | 0.56          | Obp               | -3bp           |
| UST 2yr                | 0.41          | -4bp              | 3bp            |
| UST 10yr               | 2.72          | Obp               | -31bp          |
| UKRAINE 17             | 9.25          | -91bp             | -31bp          |
| UKRAINE 23             | 8.51          | -15bp             | -54bp          |
| Money market data (U   | AHbn)         |                   |                |
| Accounts at NBU        | 32.12         | 9.34              | -1.79          |
| NBU CDs outstanding    | 17.32         | -5.19             | 0.00           |
| Local currency bond m  | arket data    | (UAHbn)           |                |
| Govt bond outstanding  | 282.44        | 1.27              | 13.38          |
| Held by                |               |                   |                |
| NBU                    | 170.68        | 0.73              | 17.83          |
| Banks                  | 85.17         | 2.29              | 6.24           |
| Other residents        | 11.04         | -0.39             | -10.96         |
| Non-residents          | 15.55         | 2.86              | 32.93          |

Notes: chg – percentage change; bp – basis points. Sources: Ministry of Finance of Ukraine, National Bank of Ukraine, Bloomberg, Investment Capital Ukraine LLC.

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READ THE DISCLOSURES SECTION FIRST FOR IMPORTANT DISCLOSURES AND ANALYST CERTIFICATION.

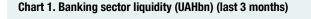
## Market update and news

### Domestic bond market

### Liquidity significant increase

Liquidity rose significantly last week to UAH45.03 in the broader indicator Last week, banks' correspondent accounts with the NBU rose UAH5.88bn to UAH32.12bn. The NBU decreased its CDs outstanding just UAH1.55bn to UAH8.18bn last Friday and the MoF repaid only UAH0.35bn if debt interest repayments which were mostly refinanced on the same day (see comment below). As a result, broader banking sector liquidity increased UAH5.91bn to UAH45.03bn last week. The NBU purchased UAH1.24bn of new government bonds last week (see comment below).

KyivPrime interest rates declined slightly The increase in liquidity caused money market interest rates to decline slightly, as the KyivPrime ON interest rate declined to 3.31% and the KyivPrime 1M interest rate declined to 22.13% last Thursday. However, prior to the weekend, they slightly rose last Friday to 3.75% and 22.75%, respectively.





CDs redemptions of CDs and UAH state bonds (UAHbn)



This week should not be much different from last week, and liquidity should remain high and stable. The MoF's debt repayments will be insignificant and could be refinanced. At the same time, Naftogaz's payments to Gazprom this week (if paid on schedule) could reduce banks' correspondent accounts with the NBU.

#### Last week's primary auction

Two auctions took place last week The MoF held two primary auctions last week, one was an unscheduled auction last Monday, per routine, which appears to have been supported by domestic QE, and the second was the debut auction in April.

The unscheduled auction provided the budget with UAH1.16bn of proceeds from a 3-year bond offering... Last Monday's auction was quite unusual, because the MoF offered a rarely issued 3-year bond instead of a 5-year bond. The bond attracted three bids at 14.25%, all of which were accepted, for UAH1.16bn of funds. These proceeds most likely were needed to cover state budget needs, possibly to refinance debt repayments which were not refinanced during two previous weeks. Considering the low coupon rate of this offering versus the most recent KyivPrime 1M interest rate of 23.00%, last Monday's demand was most likely supported by domestic QE.

...while this month started with a significantly different set of bonds... ...and issue only 6-month

bonds

At the debut auction of this month last Tuesday, the MoF offered a 2-year coupon-bearing bond (a one-time issuance in this month's schedule) in addition to the routinely scheduled 6-month zero-coupon bonds and 3-month USD-denominated bonds. The standard 5-year or 7-year bonds were not included in this month's scheduled offerings.

Of the bonds offered last Tuesday, only the 6-month bond collected UAH330.0m in demand from four bids at interest rates in the range of 12.75-23.50%. The largest bid was for UAH300.0m (par value) submitted at the lowest interest rate of 12.75%, which was accepted by the MoF, providing the state budget with UAH282.07m. These funds covered a majority, but not all, of the UAH350.58m in scheduled interest repayments due last Wednesday.

The debt auction in April appears to have attracted true market demand This debut auction appears to be the MoF's initiative to create true market demand at the primary auctions, i.e. not pre-arranging bids with state-owned banks at below-market rates. However, in anticipation of external financing from the IMF later this month, rather than issue more expensive external debt at market rates, the MoF will probably continue to use domestic QE to support domestic borrowings at lower rates over the next several weeks.

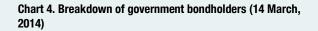
#### **Bondholder structure movements**

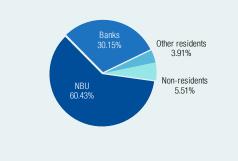
Portfolios rose due to new bond purchases and to the exchange rate increase The NBU slightly increased its portfolio last week as it purchased UAH1.24bn of bonds from the market, most likely from the banks' portfolio. At the same time, this increase was insufficient due to a significant increase in banks' and non-residents' portfolios following the increase in the official UAH/USD exchange rate last week to UAH11.2416/USD last Wednesday (see charts below). As a result, the NBU's share slid to 60.43%, while the banks' share rose to 30.15% and the non-residents' share rose to 5.51%, the highest level since August 2011.

#### Chart 3. UAH state bondholders' portfolios (last 3 months)



Notes: Other Residents' and Non-residents' data is plotted against the right-side axis, all other groups of bondholders are plotted against the left-side axis. Sources: National Bank of Ukraine, Investment Capital Ukraine LLC.





Sources: National Bank of Ukraine, Investment Capital Ukraine LLC.

#### **Primary auction schedule for April**

The MoF significantly changed the list of offered bonds for April In its April primary auction schedule announced last Tuesday, the MoF will hold five auctions this month every Tuesday. Most notably, the MoF significantly changed the list of offered bonds, most likely in an initiative to create a viable environment to meet market demand, offering bonds with maturities no longer than two years. A one-time offering of a 2-year bond was included in the schedule just for last week's debut auction. Through the end of the month, the MoF will offer zero-coupon bonds with maturities up to 12 months (see the table below).

### The MoF will try to minimize dependence on domestic QE

The new schedule shows that the MoF will gradually ease its dependence on domestic QE and allow rates to approach market demand. At the same time, short-term borrowings could be used to finance the state budget until promised external financing is received, as occurred yesterday (see comment above).

#### Table 1. Primary auction schedule for April, 2014

|                               | 1-Apr | 8-Apr   | 15-Apr | 22-Apr  | 29-Apr |
|-------------------------------|-------|---------|--------|---------|--------|
| zero-coupon bonds             | 6m    | 3m, 12m | 9m     | 3m, 12m | 9m     |
| ordinary coupon-bearing bonds | 2у    | -       | -      | -       | -      |
| FX-denominated bonds          | 3m    | 4m      | 3m     | -       | 4m     |

Notes: \*m - month, y - year

Sources: Ministry of Finance of Ukraine, Investment Capital Ukraine LLC.

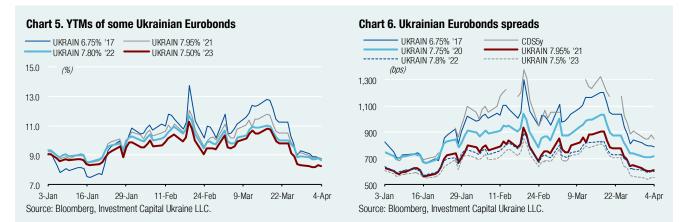
The MoF could continue its practice of changing this schedule and holding unscheduled auctions.

### Eurobond market

### **Eurobond conditions rather stable**

Yields slightly corrected and became more stable last week The Eurobond market was rather stable last week after rebounding significantly a week ago. The marked impact of support through declarations of potential offerings that occurred a week ago, including the results of the IMF mission, caused spreads to tighten through the beginning of last week. Last week yields began with a slight decline but then slightly corrected by the end of the week, made the yield curve significantly more flat than it was a few weeks earlier.

The yield curve adjusted to 8.28-9.29% at the end of last week The spread tightening was insufficient last week. Last Friday, the yield curve moved to the range of 8.28-9.29% as UKRAIN 6.875% '15 declined to 8.83%, UKRAIN 9.25% '17 slid to 9.29%, UKRAIN 7.95% '21 declined to 8.78%, while UKRAIN 7.80% '22 and UKRAIN 7.50% '23 declined to 8.67% and 8.28%, respectively..



### Conditions could remain unchanged this week

This week, the situation should remain steady with little movement expected, barring any significant news on Ukraine-Russia relations or declarations of the issuance of loans or grants. Only executed issuances could improve the situation for Ukrainian Eurobonds, thereby causing spreads to tighten and yields to decline further.

### FUIB Group grew moderately in 2013 on increased efficiency

In its consolidated IFRS results, FUIB Group reported net earnings of UAH554.8m, up twofold from last year, as its gross loan portfolio rose 18.4% YoY to UAH24.6bn. The gross corporate portfolio increased 15% YoY to UAH17.8bn as the food and agriculture sector loan share increased from 22% in 2012 to 27% in 2013, as expected. FUIB's transport and infrastructure sector loans rose UAH0.5bn, or 73.2% YoY, and non-banking financial institution sector loans increased UAH0.6bn, or 102.0% YoY. NPL came in at 8.8% of the total gross portfolio with nearly 100% provision coverage.

**High focus on consumer lending.** The Group made a significant shift to consumer loans in its retail business. Total gross consumer loans grew by UAH1.2bn, or 57.3% YoY, while their share rose 14ppt to 50% in 2013. FUIB has not been actively issuing new mortgages and we expect their share to decline further as NPLs fell from 39.5% in 2012 to 29.7% in 2013. NPL coverage remains moderate at 63.3%

The deposit base has increased UAH3.bn, or 19.2% YoY, in 2013. Retail customer deposits rose only 10.4% YoY due to the slowdown in 2H13 as the result of customers transferring deposits to institutions that offer higher rates.

**2014 Deposits outflow.** The bank has suffered significant outflow of customer deposits during the first two months of 2014. Household deposits that accounted for 53.9% of the consolidated total deposits have decreased their position in all currencies. The bank has managed to offset the decline by attracting business deposits, predominantly from companies which belong to the SCM.

#### Table 2. Changes in customer deposits in 2014

|                           | December 31, 2013 | February 28, 2014 | Change |
|---------------------------|-------------------|-------------------|--------|
| Total deposits in hryvnia | 11,572            | 11,132            | -3.8%  |
| Retail clients, UAHm      | 5,365             | 4,591             | -14.4% |
| Corporate clients, UAHm   | 6,207             | 6,541             | 5.4%   |
| Total deposits in US\$    | 927               | 943               | 1.7%   |
| Retail clients, US\$m     | 614               | 576               | -6.2%  |
| Corporate clients, US\$m  | 313               | 367               | 17.3%  |
| Total deposits in EUR     | 133               | 141               | 6.0%   |
| Retail clients, EURm      | 89                | 80                | -10.1% |
| Corporate clients, EURm   | 44                | 61                | 38.6%  |

Notes: FUIB only, according to the UAS

Sources: Bank data.

FUIB managed to increase operational efficiency as the cost-to-income ratio has declined 10.1ppt to 52.8%. Total pre-provision income has increased 31% YoY to UAH2.6bn while operating income rose by only 10% to UAH1.4bn.

The Group accrued UAH276m in provisions in January- February 2014, a significant amount considering that the total provision charge for 2013 amounted to UAH553m. The bank increased its reserves for foreign currency denominated loans as collateral denominated in hryvnia significantly depreciated over the period.

**Impact of Crimea.** The Group has nine bank branches in Crimea (six with the FUIB brand and three with the Renaissance Credit brand), of which only three branches are owned by the Group while the rest are leased. The Crimean region accounts for 2.3% of the Group's total assets and 1.3% of the liabilities, with approximately 60% of the loan portfolio constituting corporate loans. Total net assets in Crimea is UAH409m.

## **Appendixes**

The following pages contain tabular information on the local fixed-income market. There are tables that detail government debt repayments such as a weekly schedule for current year and quarterly schedule for next 5 years.

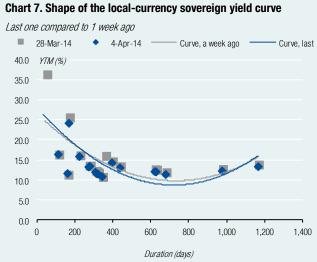
### **UAH bond market**

| Ticker | Volume<br>(UAHm) | Coupon<br>rate (%) | Maturity  | Price<br>(% of par) | YTM<br>(%) | Weekly<br>price<br>chg (bp) | Weekly<br>yield<br>chg (bp) | Duartion 1<br>(years) | W daily avg<br>turnover<br>(UAHm) | 1W total<br>turnover<br>(UAHm) | Total<br>turnover<br>(UAHm) | Liquidity<br>ratio* |
|--------|------------------|--------------------|-----------|---------------------|------------|-----------------------------|-----------------------------|-----------------------|-----------------------------------|--------------------------------|-----------------------------|---------------------|
| 140362 | 1,981.58         | 9.2                | 21-May-14 | 99.846              | 43.51      | -7                          | 720                         | 0.13                  | 31.47                             | 188.83                         | 2,627.93                    | 1.33                |
| 157135 | 3,410.40         | 7.97               | 23-Jul-14 | 99.313              | 16.48      | 25                          | 15                          | 0.30                  | 0.00                              | 0.00                           | 168.98                      | 0.05                |
| 158794 | 1,757.40         | 7.5                | 10-Sep-14 | 98.861              | 11.72      | 5                           | 41                          | 0.44                  | 0.00                              | 0.00                           | 1,662.88                    | 0.95                |
| 149231 | 1,416.22         | 8.32               | 19-Nov-14 | 99.000              | 15.96      | 38                          | -18                         | 0.61                  | 0.00                              | 0.00                           | 1,938.76                    | 1.37                |
| 151278 | 1,706.27         | 8.5                | 7-Jan-15  | 98.875              | 13.35      | 38                          | -21                         | 0.74                  | 0.00                              | 0.00                           | 1,446.66                    | 0.85                |
| 000999 | 223.24           | 9.6                | 14-Jan-15 | 99.500              | 13.53      | 25                          | -1                          | 0.76                  | 0.00                              | 0.00                           | 0.00                        | 0.00                |
| 155485 | 2,534.60         | 8.09               | 11-Feb-15 | 98.250              | 12.06      | 38                          | -21                         | 0.84                  | 2.32                              | 9.28                           | 5,648.96                    | 2.23                |
| 157143 | 580.00           | 8.02               | 18-Feb-15 | 98.250              | 11.69      | 50                          | -38                         | 0.86                  | 0.00                              | 0.00                           | 0.00                        | 0.00                |
| 157127 | 573.23           | 8.02               | 25-Feb-15 | 98.125              | 11.58      | 38                          | -22                         | 0.88                  | 0.00                              | 0.00                           | 2,274.04                    | 3.97                |
| 160642 | 2,342.35         | 7.75               | 18-Mar-15 | 97.781              | 10.94      | 4                           | 19                          | 0.93                  | 0.00                              | 0.00                           | 6,179.92                    | 2.64                |
| 142681 | 635.91           | 4.8                | 6-May-15  | 102.813             | -4.35      | 6                           | -128                        | 0.09                  | 0.00                              | 0.00                           | 0.00                        | 0.00                |
| 141071 | 1,758.00         | 9.45               | 27-May-15 | 98.750              | 14.38      | 50                          | -26                         | 1.08                  | 16.24                             | 81.20                          | 6,501.83                    | 3.70                |
| 142673 | 2,030.00         | 4.5                | 17-Jun-15 | 93.125              | 57.61      | 63                          | 139                         | 0.21                  | 0.00                              | 0.00                           | 0.00                        | 0.00                |
| 144083 | 25.87            | 9.45               | 8-Jul-15  | 98.500              | 13.15      | 50                          | -25                         | 1.19                  | 0.00                              | 0.00                           | 0.00                        | 0.00                |
| 152441 | 3,734.04         | 8.25               | 27-Jan-16 | 95.750              | 12.20      | 88                          | -46                         | 1.70                  | 0.00                              | 0.00                           | 55.17                       | 0.01                |
| 153282 | 103.36           | 8.25               | 3-Feb-16  | 95.625              | 12.14      | 81                          | -41                         | 1.72                  | 0.00                              | 0.00                           | 71.92                       | 0.70                |
| 160923 | 3,480.00         | 7.5                | 16-Mar-16 | 94.000              | 24.23      | 88                          | -137                        | 0.45                  | 0.00                              | 0.00                           | 0.00                        | 0.00                |
| 160907 | 332.75           | 8                  | 23-Mar-16 | 94.750              | 11.49      | 88                          | -43                         | 1.85                  | 2.70                              | 8.10                           | 160.05                      | 0.48                |
| 160915 | 3,480.00         | 8.25               | 22-Mar-17 | 91.125              | 12.36      | 100                         | -37                         | 2.67                  | 0.00                              | 0.00                           | 0.00                        | 0.00                |
| 151286 | 6,148.00         | 7.5                | 20-Dec-17 | 86.250              | 13.44      | 119                         | -41                         | 3.19                  | 0.00                              | 0.00                           | 0.00                        | 0.00                |

Table 3. Ukrainian local-currency government bonds as of 4 Apr 2014

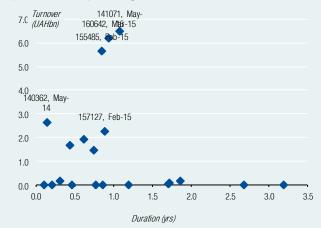
Notes: 1W - last 7-day period; turnover figures are trade volumes for a bond reported by PFTS; total turnover - total volume of trades with the bond at PFTS since issue date; [\*] liquidity ratio - ratio of total turnover to bond's volume in outstanding.

Sources: Bloomberg, PFTS, Investment Capital Ukraine LLC.



Sources: Ministry of Finance, Bloomberg, PFTS, Investment Capital Ukraine LLC.

#### Chart 9. Map of Ukraine's local-currency government bonds by total turnover plotted against their duration

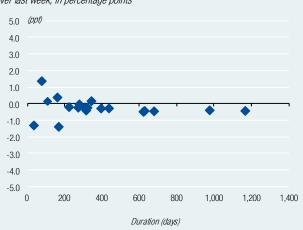


Note: Total turnover and duration are taken from Table 3, page 7. The bonds with turnover of UAH2bn and more have labels, which consist of PFTS ticker and after a coma month and year of maturity.

Sources: Ministry of Finance, Bloomberg, PFTS, Investment Capital Ukraine LLC.

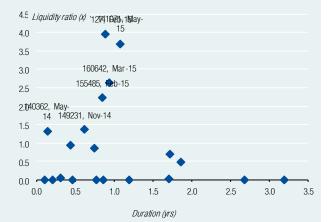
Chart 8. Movement of the local-currency sovereign yield curve

Over last week, in percentage points



Sources: Ministry of Finance, Bloomberg, PFTS, Investment Capital Ukraine LLC.

#### Chart 10. Map of Ukraine's local-currency government bonds by liquidity ratio plotted against their duration



Note: Total turnover and duration are taken from Table 3, page 7. The bonds with liquidity ratio of 1.1x and more have labels, which consist of PFTS ticker and after a coma month and year of maturity.

Sources: Ministry of Finance, Bloomberg, PFTS, Investment Capital Ukraine LLC.

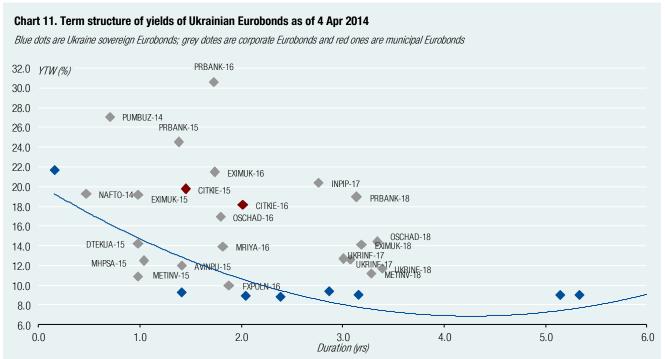
### **Eurobond market**

### Table 4. Ukrainian Eurobonds as of 4 Apr 2014

| Ticker    | lssuer                      | Ratings           | Volume<br>(million) |     |        | Maturity  | Price<br>(% of par) | YTM (%) | Weekly<br>price<br>chg (bp) | Weekly<br>yield<br>chg (bp) | Spread<br>(bp) | Duration<br>(years) |
|-----------|-----------------------------|-------------------|---------------------|-----|--------|-----------|---------------------|---------|-----------------------------|-----------------------------|----------------|---------------------|
| CITKIE-15 | Kyiv                        | Caa2/CCC/CC<br>C  | 250.0               | USD | 8      | 6-Nov-15  | 85.500              | 19.09   | 81                          | -55                         | 1,804          | 1.45                |
| CITKIE-16 | Kyiv                        | Caa2/CCC/CC<br>C  | 300.0               | USD | 9.375  | 11-Jul-16 | 85.000              | 17.71   | -94                         | 64                          | 1,684          | 2.02                |
| AGTPW-14  | Agroton                     | NR/NR/WD          | 50.0                | USD | 12.5   | 14-Jul-14 | 39.750              | 640.71  | 0                           | 4,441                       | 52,884         | 0.26                |
| NAFTO-14  | Naftogaz of Ukraine         | NR/NR/CCC         | 1,595.0             | USD | 9.5    | 30-Sep-14 | 95.813              | 19.12   | 131                         | -275                        | 1,887          | 0.47                |
| PUMBUZ-14 | 4FUIB                       | Caa2/NR/NR        | 252.5               | USD | 11     | 31-Dec-14 | 90.875              | 25.20   | 213                         | -314                        | 2,392          | 0.70                |
| EXIMUK-15 | Ukreximbank                 | Caa2/NR/CCC       | 750.0               | USD | 8.375  | 27-Apr-15 | 90.250              | 19.06   | -19                         | 42                          | 1,850          | 0.98                |
| DTEKUA-15 | DTEK                        | Caa1/NR/CCC       | 500.0               | USD | 9.5    | 28-Apr-15 | 96.250              | 13.43   | 25                          | -19                         | 1,222          | 0.98                |
| MHPSA-15  | MHP                         | Caa1/NR/CCC       | 584.8               | USD | 10.25  | 29-Apr-15 | 99.875              | 10.37   | 69                          | -69                         | 944            | 0.98                |
| METINV-15 | Metinvest Holding           | Caa1/NR/CCC       | 500.0               | USD | 10.25  | 20-May-15 | 98.125              | 12.08   | 19                          | -15                         | 1,129          | 1.04                |
| PRBANK-1  | Pryvatbank                  | Caa1u/NR/CC<br>C  | 200.0               | USD | 9.375  | 23-Sep-15 | 83.125              | 23.76   | 225                         | -202                        | 2,263          | 1.38                |
| AVINPU-15 | Avangard                    | NR/NR/CCC         | 200.0               | USD | 10     | 29-0ct-15 | 98.063              | 11.39   | -13                         | 11                          | 1,039          | 1.41                |
|           | Ukreximbank                 | Caa3/NR/C         | 125.0               | USD | 8.4    |           | 79.250              | 19.84   | 81                          | -50                         | 1,787          | 1.73                |
| PRBANK-16 | <b>B</b> Pryvatbank         | Caa2u/NR/NR       | 150.0               | USD | 8.75   | 9-Feb-16  | 69.528              | 28.20   | 101                         | -68                         | 2,551          | 1.73                |
|           | SOshchadbank                | Caa2/NR/CCC       | 500.0               | USD | 8.25   | 10-Mar-16 | 87.000              | 16.41   | -50                         | 41                          | 1,549          | 1.79                |
|           | Mriya Agroholding           | NR/CCC/CCC        | 250.0               | USD | 10.95  | 30-Mar-16 | 95.375              | 13.70   | -25                         | 17                          | 1,306          | 1.82                |
| FXPOLN-16 | Ferrexpo PLC                | Caa1/CCC+/C<br>CC | 500.0               | USD | 7.875  | 7-Apr-16  | 96.563              | 9.82    | -50                         | 30                          | 923            | 1.88                |
| INPIP-17  | Interpipe                   | NR/NR/C           | 200.0               | USD | 10.25  | 2-Aug-17  | 77.688              | 19.72   | -31                         | 20                          | 1,821          | 2.76                |
| UKRINF-17 | Infrastructure Projects Fin | (P)Caa3/NR/N<br>R | 550.0               | USD | 9      | 7-Dec-17  | 90.760              | 12.20   | 312                         | -115                        | 1,092          | 3.07                |
| EXIMUK-18 | Ukreximbank                 | Caa2/NR/CCC       | 500.0               | USD | 8.75   | 22-Jan-18 | 84.688              | 14.10   | -81                         | 33                          | 1,238          | 3.19                |
| METINV-18 | Metinvest Holding           | Caa1/NR/CCC       | 750.0               | USD | 8.75   | 14-Feb-18 | 93.063              | 11.00   | -44                         | 16                          | 912            | 3.28                |
| PRBANK-18 | Pryvatbank                  | Caa1u/NR/CC<br>C  | 175.0               | USD | 10.875 | 28-Feb-18 | 79.563              | 18.46   | 363                         | -157                        | 1,631          | 3.14                |
| OSCHAD-18 | BOshchadbank                | Caa2/NR/CCC       | 500.0               | USD | 8.875  | 20-Mar-18 | 84.625              | 14.08   | -69                         | 28                          | 1,211          | 3.34                |
| UKRAIN-14 | Ministry of Finance         | Caa2/CCC/CC<br>C  | 1,000.0             | USD | 7.95   | 4-Jun-14  | 98.250              | 19.21   | 50                          | -173                        | 1,668          | 0.15                |
| UKRAIN-15 | Ministry of Finance         | Caa2/CCC/CC<br>C  | 500.0               | USD | 6.875  | 23-Sep-15 | 97.243              | 8.93    | 184                         | -138                        | 809            | 1.41                |
| UKRAIN-15 | Ministry of Finance         | Caa2/CCC/CC<br>C  | 600.0               | EUR | 4.95   | 13-0ct-15 | 94.748              | 8.77    | 83                          | -59                         | 747            | 1.46                |
| UKRAIN-16 | Ministry of Finance         | Caa2/CCC/CC<br>C  | 1,250.0             | USD | 6.25   | 17-Jun-16 | 95.194              | 8.70    | 22                          | -10                         | 798            | 2.04                |
| UKRAIN-16 | Ministry of Finance         | Caa2/CCC/CC<br>C  | 1,000.0             | USD | 6.58   | 21-Nov-16 | 95.372              | 8.59    | 30                          | -12                         | 785            | 2.38                |
| UKRAIN-17 | Ministry of Finance         | Caa2/CCC/CC<br>C  | 2,600.0             | USD | 9.25   | 24-Jul-17 | 99.978              | 9.25    | 251                         | -91                         | 814            | 2.86                |
| UKRAIN-17 | Ministry of Finance         | Caa2/CCC/CC<br>C  | 700.0               | USD | 6.75   | 14-Nov-17 | 93.503              | 8.90    | 25                          | -7                          | 780            | 3.15                |
| UKRAIN-20 | Ministry of Finance         | Caa2/CCC/CC<br>C  | 1,500.0             | USD | 7.75   | 23-Sep-20 | 94.486              | 8.89    | 92                          | -20                         | 693            | 5.14                |
| UKRAIN-21 | Ministry of Finance         | Caa2/CCC/CC<br>C  | 1,500.0             | USD | 7.95   | 23-Feb-21 | 95.178              | 8.90    | 84                          | -17                         | 595            | 5.33                |
| UKRAIN-22 | Ministry of Finance         | Caa2/CCC/CC<br>C  | 2,250.0             | USD | 7.8    | 28-Nov-22 | 94.100              | 8.79    | 56                          | -10                         | 590            | 6.18                |
| UKRAIN-23 | Ministry of Finance         | Caa2/CCC/CC<br>C  | 1,250.0             | USD | 7.5    | 17-Apr-23 | 93.744              | 8.51    | 89                          | -15                         | 559            | 6.38                |

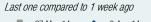
| 7 April 2014                          | Bond Ma            | rket Insig | lht ₩ | Veekly re | eview: Wee | ek of uncer | ain stabilit | ÿ     |      | Ĩ     | IJ   |
|---------------------------------------|--------------------|------------|-------|-----------|------------|-------------|--------------|-------|------|-------|------|
| VABANK-14 VAB Bank                    | Caa1 /*-<br>/NR/WD | 112.5      | USD   | 10.5      | 14-Jun-14  | 90.100      | 38.87        | 0     | 0    | 4,071 | 0.38 |
| OSCHAD-16 Oshchadbank                 | NR/NR/B            | 200.0      | USD   | 8.25 1    | 10-Mar-16  | 0.000       | 0.00         | 0     | 0    | 0     | 0.00 |
| NADRA-17 Nadra Bank                   | WR/NR/WD           | 59.7       | USD   | 8 2       | 22-Jun-17  | 82.180      | 23.81        | 0     | 0    | 1,949 | 1.28 |
| UKRINF-17 Infrastructure Projects Fin | Caa2/NR/NR         | 538.0      | USD   | 8.375     | 3-Nov-17   | 89.000      | 12.27        | 1,000 | -407 | 1,096 | 3.01 |
| UKRINF-18 Infrastructure Projects Fin | Caa2/NR/NR         | 690.0      | USD   | 7.4       | 20-Apr-18  | 87.750      | 11.26        | 913   | -331 | 904   | 3.39 |

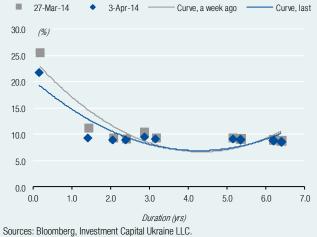
Sources: Bloomberg, Investment Capital Ukraine LLC.



Sources: Bloomberg, Investment Capital Ukraine LLC..

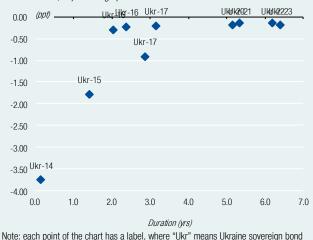
## Chart 12. Shape of the USD sovereign yield curve at Eurobond market





## Chart 13. Movement of the USD sovereign yield curve at Eurobond market

Over last week, in percentage points



Note: each point of the chart has a label, where "UKr" means Ukraine sovereign bond and a two-digit figure after a dash means year of maturity of the bond. Sources: Bloomberg, Investment Capital Ukraine LLC.

### **Primary market for UAH state bonds**

| Date      | Qty of<br>bonds<br>offered/<br>sold | Proceeds<br>(UAHm) | bonds    | Volume of<br>bids<br>submitted<br>(UAHm) | Qty of<br>bids sub-<br>mitted | Lowest<br>yield<br>asked**<br>(%) | Highest<br>yield<br>asked**<br>(%) | MoF cutt-<br>off yield<br>(%) | Qty of<br>bids<br>accepted | Average<br>yield (%) | WA yield<br>(%) | Average<br>duration<br>(years) | WA<br>duration<br>(years) |
|-----------|-------------------------------------|--------------------|----------|--|-------------------------------|-----------------------------------|------------------------------------|-------------------------------|----------------------------|----------------------|-----------------|--------------------------------|---------------------------|
| 1-Apr-14  | 1                                   | 282.07             | 300.00   | 330.00                                   | 4                             | 12.75                             | 23.50                              | 12.75                         | 1                          | 13.08                | 13.08           | 0.50                           | 0.50                      |
| 31-Mar-14 | 1 1                                 | 1,155.23           | 1,150.00 | 1,150.00                                 | 3                             | 14.25                             | 14.25                              | 14.25                         | 3                          | 14.80                | 14.80           | 2.50                           | 2.50                      |
| 12-Mar-14 | 1 2                                 | 684.52             | 712.08   | 712.08                                   | 3                             | 14.00                             | 14.00                              | 14.00                         | 3                          | 14.71                | 14.71           | 0.29                           | 0.29                      |
| 6-Mar-14  | 1                                   | 1,100.34           | 1,100.00 | 1,100.00                                 | 1                             | 11.50                             | 11.50                              | 11.50                         | 1                          | 11.86                | 11.86           | 3.92                           | 3.92                      |
| 4-Mar-14  | 1                                   | 1,000.00           | 1,000.00 | 1,000.00                                 | 1                             | 11.50                             | 11.50                              | 11.50                         | 1                          | 11.86                | 11.86           | 3.93                           | 3.93                      |
| 27-Feb-14 | 1                                   | 1,503.69           | 1,500.00 | 1,500.00                                 | 1                             | 11.50                             | 11.50                              | 11.50                         | 1                          | 11.86                | 11.86           | 3.91                           | 3.91                      |
| 26-Feb-14 | 1                                   | 1,500.00           | 1,500.00 | 1,500.00                                 | 1                             | 11.50                             | 11.50                              | 11.50                         | 1                          | 11.86                | 11.86           | 3.93                           | 3.93                      |
| 18-Feb-14 | 1                                   | 600.00             | 600.00   | 600.00                                   | 1                             | 14.25                             | 14.25                              | 14.25                         | 1                          | 14.84                | 14.84           | 3.73                           | 3.73                      |
| 13-Feb-14 | 1                                   | 1,655.00           | 1,650.00 | 1,650.00                                 | 1                             | 14.25                             | 14.25                              | 14.25                         | 1                          | 14.80                | 14.80           | 3.71                           | 3.71                      |
| 11-Feb-14 | 1                                   | 1,151.08           | 1,145.00 | 1,145.00                                 | 2                             | 14.25                             | 14.25                              | 14.25                         | 2                          | 14.79                | 14.79           | 3.69                           | 3.69                      |
| 4-Feb-14  | 1                                   | 209.27             | 208.71   | 208.71                                   | 2                             | 14.25                             | 14.25                              | 14.25                         | 2                          | 14.79                | 14.79           | 3.71                           | 3.71                      |
| 29-Jan-14 | 1                                   | 273.01             | 273.01   | 0.00                                     | 2                             | 14.25                             | 14.25                              | 14.25                         | 2                          | 14.80                | 14.80           | 3.73                           | 3.73                      |
| 28-Jan-14 | 1                                   | 10.11              | 10.00    | 10.00                                    | 1                             | 14.30                             | 14.30                              | 14.30                         | 1                          | 14.85                | 14.85           | 4.56                           | 4.56                      |
| 23-Jan-14 | . 3                                 | 1,881.79           | 688.05   | 1,958.05                                 | 11                            | 8.25                              | 14.25                              | 10.67                         | 10                         | 14.03                | 14.13           | 1.48                           | 1.59                      |
| 21-Jan-14 | 3                                   | 537.93             | 340.00   | 540.28                                   | 10                            | 5.00                              | 14.25                              | 9.17                          | 7                          | 14.15                | 14.48           | 1.41                           | 1.83                      |
| 14-Jan-14 | 2                                   | 1,150.73           | 1,152.26 | 1,152.26                                 | 19                            | 8.75                              | 14.25                              | 11.50                         | 6                          | 13.85                | 14.76           | 2.35                           | 3.68                      |
| 31-Dec-13 | 3 1                                 | 544.86             | 550.00   | 550.00                                   | 1                             | 8.00                              | 8.00                               | 8.00                          | 1                          | 8.29                 | 8.29            | 0.12                           | 0.12                      |
| 30-Dec-13 | 3 4                                 | 2,695.11           | 2,374.81 | 2,645.12                                 | 6                             | 5.00                              | 14.30                              | 9.64                          | 6                          | 14.67                | 14.81           | 2.09                           | 3.81                      |
| 24-Dec-13 | 3 1                                 | 99.96              | 99.83    | 99.83                                    | 1                             | 7.75                              | 7.75                               | 7.75                          | 1                          | 7.92                 | 7.92            | 2.71                           | 2.71                      |
| 19-Dec-13 | 3 2                                 | 234.96             | 184.00   | 234.00                                   | 4                             | 4.80                              | 5.00                               | 4.90                          | 4                          | 5.00                 | 5.06            | 0.02                           | 0.02                      |
| 17-Dec-13 | 3 2                                 | 837.39             | 123.30   | 823.30                                   | 2                             | 7.75                              | 14.25                              | 11.00                         | 2                          | 12.14                | 14.09           | 3.07                           | 3.49                      |
| 10-Dec-13 | 3 2                                 | 405.47             | 47.49    | 397.49                                   | 2                             | 7.75                              | 14.30                              | 11.03                         | 2                          | 12.53                | 14.40           | 3.59                           | 4.31                      |
| 9-Dec-13  | 2                                   | 2,211.89           | 2,200.00 | 2,200.00                                 | 2                             | 14.25                             | 14.30                              | 14.28                         | 2                          | 14.83                | 14.84           | 4.14                           | 4.31                      |
| 3-Dec-13  | 4                                   | 1,480.13           | 1,405.00 | 1,454.93                                 | 5                             | 7.75                              | 14.30                              | 12.10                         | 5                          | 13.04                | 14.66           | 3.60                           | 3.96                      |
| 26-Nov-13 | 3 5                                 | 1,083.86           | 862.07   | 1,082.98                                 | 13                            | 4.00                              | 14.30                              | 9.56                          | 13                         | 12.39                | 11.66           | 2.63                           | 1.82                      |
| 19-Nov-13 | 5 5                                 | 1,542.65           | 761.35   | 1,536.85                                 | 9                             | 4.00                              | 14.25                              | 9.10                          | 9                          | 10.87                | 10.94           | 3.11                           | 2.68                      |
| 12-Nov-13 | 3 5                                 | 906.07             | 654.81   | 900.81                                   | 15                            | 4.00                              | 14.25                              | 8.65                          | 14                         | 11.93                | 10.63           | 1.43                           | 0.58                      |
| 6-Nov-13  | 1                                   | 458.93             | 460.00   | 565.00                                   | 11                            | 4.00                              | 10.00                              | 4.25                          | 4                          | 4.12                 | 4.12            | 0.06                           | 0.06                      |
| 5-Nov-13  | 1                                   | 49.89              | 48.65    | 48.65                                    | 1                             | 8.25                              | 8.25                               | 8.25                          | 1                          | 8.41                 | 8.41            | 1.58                           | 1.58                      |
| 29-0ct-13 | 2                                   | 614.19             | 625.55   | 665.55                                   | 7                             | 7.75                              | 14.25                              | 11.13                         | 5                          | 14.03                | 14.02           | 2.19                           | 2.18                      |
| 22-0ct-13 | 1                                   | 739.96             | 738.00   | 738.00                                   | 3                             | 14.25                             | 14.25                              | 14.25                         | 3                          | 14.79                | 14.79           | 3.71                           | 3.71                      |
| 15-0ct-13 | 2                                   | 1,128.68           | 1,126.01 | 1,126.01                                 | 3                             | 14.25                             | 14.30                              | 14.28                         | 3                          | 14.82                | 14.82           | 4.17                           | 4.12                      |
| 8-0ct-13  | 1                                   | 613.39             | 606.94   | 606.94                                   | 3                             | 14.25                             | 14.25                              | 14.25                         | 3                          | 14.79                | 14.79           | 3.66                           | 3.66                      |
| 24-Sep-13 | 3/2                                 | 694.79             | 677.00   | 678.61                                   | 6                             | 8.25                              | 14.30                              | 9.52                          | 4                          | 14.82                | 14.84           | 4.07                           | 4.42                      |
| 17-Sep-13 | 3 3                                 | 1,093.44           | 1,021.00 | 1,081.01                                 | 6                             | 4.80                              | 14.30                              | 11.12                         | 5                          | 13.68                | 14.66           | 3.20                           | 3.87                      |
| 10-Sep-13 | 3 4/3                               | 840.87             | 794.63   | 820.02                                   | 10                            | 8.25                              | 14.30                              | 9.20                          | 9                          | 13.73                | 14.70           | 3.34                           | 3.52                      |
| 3-Sep-13  | 5/2                                 | 207.13             | 207.00   | 282.10                                   | 11                            | 0.00                              | 16.00                              | 4.86                          | 3                          | 12.29                | 10.40           | 5.37                           | 6.44                      |
| 27-Aug-13 |                                     | 302.20             | 166.64   | 319.64                                   | 14                            | 7.75                              | 14.30                              | 11.26                         | 12                         | 12.91                | 13.24           | 3.09                           | 2.79                      |
| 20-Aug-13 |                                     | 20.07              | 20.00    | 20.00                                    | 3                             | 8.25                              | 8.75                               | 8.50                          | 3                          | 8.74                 | 8.85            | 2.23                           | 2.46                      |
| 13-Aug-13 | 3 5                                 | 250.03             | 228.63   | 249.60                                   | 8                             | 7.75                              | 14.30                              | 10.66                         | 8                          | 12.70                | 13.99           | 2.68                           | 2.06                      |

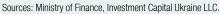
Table 5. Primary market for local-currency government bonds: results of recent auctions

Notes: the tables depicts the history of last 40 auctions; [\*] - volume of bonds sold at the auction at par value; [\*\*] - lowest and highest yields that are indicated in the bid orders submitted to the auction in order to buy all bonds offered by MoF.

Sources: Ministry of Finance, Investment Capital Ukraine LLC.

## Chart 14. Effective yield of debt raised by MoF and total volume of proceeds at the government bond auctions





## Chart 16. Effective yield of debt raised by MoF and total volume of proceeds at the government bond auctions

History since April 2001 to present

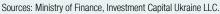


Sources: Ministry of Finance, Investment Capital Ukraine LLC.

## Chart 15. Yield-to-maturity of government bonds sold at auctions, breakdown by duration of bonds sold

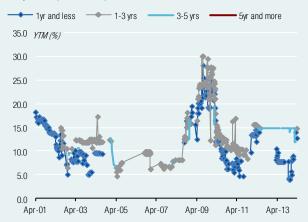
Last 12-month period





## Chart 17. Yield-to-maturity of government bonds sold at auctions, breakdown by duration of bonds sold

History since April 2001 to present



Sources: Ministry of Finance, Investment Capital Ukraine LLC.

## UAH state bonds outstanding

| ISIN                         | Bond type                    | Outstanding<br>volume (UAH)        | Coupon<br>rate (%) | Payment<br>frequency | Amortisation<br>option | Put option | Next put    | Maturity date              |
|------------------------------|------------------------------|------------------------------------|--------------------|----------------------|------------------------|------------|-------------|----------------------------|
| Government UAH               | bonds                        |                                    |                    |                      |                        |            |             |                            |
| UA4000176085                 | Zero-coupon bonds            | 1,002,052,000.00                   |                    | Upon maturity        | No                     | No         |             | 23-Apr-2014                |
| UA4000118871                 | Coupon bonds                 | 1,437,350,000.00                   | 10.13              | Semi-annually        | No                     | No         |             | 30-Apr-2014                |
| UA4000051403                 | Coupon bonds                 | 1,000,000,000.00                   | 15.60              | Semi-annually        | No                     | No         |             | 14-May-2014                |
| UA4000179048                 | Zero-coupon bonds            | 610,000,000.00                     |                    | Upon maturity        | No                     | No         |             | 21-May-2014                |
| UA4000179865                 | Zero-coupon bonds            | 712,080,000.00                     | 14.00              | Upon maturity        | No                     | No         |             | 25-Jun-2014                |
| UA4000123863                 | Coupon bonds                 | 752,000,000.00                     | 10.10              | Semi-annually        | No                     | No         |             | 9-Jul-2014                 |
| UA4000180210                 | Zero-coupon bonds            | 300,000,000.00                     |                    | Upon maturity        | No                     | No         |             | 1-0ct-2014                 |
| UA4000178883                 | Zero-coupon bonds            | 25,000,000.00                      |                    | Upon maturity        | No                     | No         |             | 15-0ct-2014                |
| UA4000064026                 | Coupon bonds                 | 1,000,000.00                       | 18.50              | Semi-annually        | No                     | No         |             | 21-Jan-2015                |
| UA4000064166                 | Coupon bonds                 | 451,875,000.00                     | 15.00              | Semi-annually        | No                     | No         |             | 28-Jan-2015                |
| UA4000141592                 | Coupon bonds                 | 250,000,000.00                     | 14.30              | Semi-annually        | No                     | No         |             | 20-May-2015                |
| UA4000106181                 | Coupon bonds                 | 80,002,000.00                      | 9.50               | Quarterly            | Yes                    | Yes        | 13-Jul-2016 | 13-Jul-2016                |
| UA4000107528                 | Coupon bonds                 | 7,875,000.00                       | 12.50              | Quarterly            | Yes                    | No         |             | 20-Jul-2016                |
| UA4000180202                 | Coupon bonds                 | 1,150,000,000.00                   | 14.25              | Semi-annually        | No                     | No         |             | 15-Mar-2017                |
| UA4000138853                 | Coupon bonds                 | 1,928,720,000.00                   | 14.30              | Semi-annually        | No                     | No         |             | 5-Apr-2017                 |
| UA4000142665                 | Coupon bonds                 | 1,759,740,000.00                   | 14.30              | Semi-annually        | No                     | No         |             | 24-May-2017                |
| UA4000145973                 | Coupon bonds                 | 1,810,000,000.00                   | 14.30              | Semi-annually        | No                     | No         |             | 2-Aug-2017                 |
| UA4000148027                 | Coupon bonds                 | 1,824,455,000.00                   | 14.30              | Semi-annually        | No                     | No         |             | 11-0ct-2017                |
| UA4000148571                 | Coupon bonds                 | 1,890,000,000.00                   | 14.30              | Semi-annually        | No                     | No         |             | 18-0ct-2017                |
| UA4000177745                 | Coupon bonds                 | 5,000,000.00                       | 12.10              | Semi-annually        | No                     | No         |             | 15-Nov-2017                |
| UA4000151203                 | Coupon bonds                 | 1,493,409,000.00                   | 14.30              | Semi-annually        | No                     | No         |             | 13-Dec-2017                |
| UA4000157119                 | Coupon bonds                 | 2,500,330,000.00                   | 14.30              | Semi-annually        | No                     | No         |             | 7-Feb-2018                 |
| UA4000160626                 | Coupon bonds                 | 1,818,593,000.00                   | 14.30              | Semi-annually        | No                     | No         |             | 7-Mar-2018                 |
| UA4000162127                 | Coupon bonds                 | 2,751,160,000.00                   | 14.30              | Semi-annually        | No                     | No         |             | 4-Apr-2018                 |
| UA4000165765                 | Coupon bonds                 | 1,585,600,000.00                   | 14.25              | Semi-annually        | No                     | No         |             | 11-Apr-2018                |
| UA4000166219                 | Coupon bonds                 | 400,000,000.00                     | 14.25              | Semi-annually        | No                     | No         |             | 18-Apr-2018                |
| UA4000166201                 | Coupon bonds                 | 2,254,507,000.00                   | 14.25              | Semi-annually        | No                     | No         |             | 2-May-2018                 |
| UA4000168082                 | Coupon bonds                 | 3,050,250,000.00                   | 14.25              | Semi-annually        | No                     | No         |             | 16-May-2018                |
| UA4000171391                 | Coupon bonds                 | 1,803,816,000.00                   | 14.25              | Semi-annually        | No                     | No         |             | 27-Jun-2018                |
| UA4000170732                 | Coupon bonds                 | 3,853,400,000.00                   | 14.25              | Semi-annually        | No                     | No         |             | 4-Jul-2018                 |
| UA4000174239                 | Coupon bonds                 | 1,247,936,000.00                   | 14.25              | Semi-annually        | No                     | No         |             | 5-Sep-2018                 |
| UA4000175467                 | Coupon bonds                 | 1,364,010,000.00                   | 14.25              | Semi-annually        | No                     | No         |             | 10-0ct-2018                |
| UA4000176093                 | Coupon bonds                 | 1,644,780,000.00                   | 14.25              | Semi-annually        | No                     | No         |             | 24-0ct-2018                |
| UA40001770033                | Coupon bonds                 | 2,100,000,000.00                   | 14.25              | Semi-annually        | No                     | No         |             | 14-Nov-2018                |
| UA40001778891                | Coupon bonds                 | 2,077,263,000.00                   | 14.25              | Semi-annually        | No                     | No         |             | 9-Jan-2019                 |
| UA4000170091                 | Coupon bonds                 | 1,626,723,000.00                   | 14.25              | Semi-annually        | No                     | No         |             | 23-Jan-2019                |
| UA4000179190                 | Coupon bonds                 | 1,650,000,000.00                   | 14.25              | Semi-annually        | No                     | No         |             | 30-Jan-2019                |
| UA4000179319                 | Coupon bonds                 | 1,500,000,000.00                   | 14.23              | Semi-annually        |                        |            |             | 13-Feb-2019                |
|                              | •                            |                                    |                    |                      | No                     | No         |             |                            |
| UA4000179691<br>UA4000179741 | Coupon bonds                 | 600,000,000.00<br>1,500,000,000.00 | 14.30              | Semi-annually        | No                     | No         |             | 13-Feb-2019                |
|                              | Coupon bonds<br>Coupon bonds |                                    | 11.50              | Semi-annually        | No                     | No         |             | 20-Feb-2019<br>27-Feb-2019 |
| UA4000179824                 |                              | 2,100,000,000.00                   | 11.50              | Semi-annually        | No                     | No         |             |                            |
| UA4000138861                 | Coupon bonds                 | 2,160,000,000.00                   | 14.00              | Semi-annually        | No                     | No         |             | 17-Apr-2019                |
| UA4000142137                 | Coupon bonds                 | 1,900,000,000.00                   | 14.13              | Semi-annually        | No                     | No         |             | 22-May-2019                |
| UA4000146997                 | Coupon bonds                 | 1,996,041,000.00                   | 14.30              | Semi-annually        | No                     | No         |             | 18-Sep-2019                |
| UA4000148589                 | Coupon bonds                 | 2,000,000,000.00                   | 14.30              | Semi-annually        | No                     | No         |             | 23-0ct-2019                |
| UA4000148944                 | Coupon bonds                 | 500,000,000.00                     | 14.30              | Semi-annually        | No                     | No         |             | 30-0ct-2019                |
| UA4000157671                 | Coupon bonds                 | 1,760,800,000.00                   | 14.30              | Semi-annually        | No                     | No         |             | 12-Feb-2020                |
| UA4000165773                 | Coupon bonds                 | 1,820,000,000.00                   | 14.30              | Semi-annually        | No                     | No         |             | 8-Apr-2020                 |
|                              |                              |                                    |                    |                      |                        |            |             |                            |

| ISIN                         | Bond type    | Outstanding<br>volume (UAH) | Coupon<br>rate (%) | Payment<br>frequency | Amortisation<br>option | Put option | Next put | Maturity date |
|------------------------------|--------------|-----------------------------|--------------------|----------------------|------------------------|------------|----------|---------------|
| UA4000166805                 | Coupon bonds | 1,944,904,000.00            | 14.30              | Semi-annually        | No                     | No         |          | 6-May-2020    |
| UA4000171094                 | Coupon bonds | 2,403,338,000.00            | 14.30              | Semi-annually        | No                     | No         |          | 8-Jul-2020    |
| UA4000175459                 | Coupon bonds | 1,195,000,000.00            | 14.30              | Semi-annually        | No                     | No         |          | 23-Sep-2020   |
| UA4000178024                 | Coupon bonds | 2,024,807,000.00            | 14.30              | Semi-annually        | No                     | No         |          | 21-0ct-2020   |
| UA4000177927                 | Coupon bonds | 1,500,000,000.00            | 14.30              | Semi-annually        | No                     | No         |          | 18-Nov-2020   |
| UA4000179170                 | Coupon bonds | 10,000,000.00               | 14.30              | Semi-annually        | No                     | No         |          | 23-Dec-2020   |
| UA4000173371                 | Coupon bonds | 330,000,000.00              | 10.00              | Semi-annually        | No                     | No         |          | 23-Aug-2023   |
| Total                        |              | 77,463,816,000.00           |                    |                      |                        |            |          |               |
| Government recap'r           | n bonds      |                             |                    |                      |                        |            |          |               |
| UA4000063200                 | Coupon bonds | 1,598,269,000.00            | 9.75               | Semi-annually        | No                     | No         |          | 11-Jun-2014   |
| UA4000136436                 | Coupon bonds | 1,500,000,000.00            | 9.65               | Semi-annually        | No                     | No         |          | 30-Jul-2014   |
| UA4000136451                 | Coupon bonds | 1,500,000,000.00            | 9.75               | Semi-annually        | No                     | No         |          | 8-0ct-2014    |
| UA4000063218                 | Coupon bonds | 1,598,270,000.00            | 9.75               | Semi-annually        | No                     | No         |          | 12-Nov-2014   |
| UA4000063226                 | Coupon bonds | 1,598,270,000.00            | 9.75               | Semi-annually        | No                     | No         |          | 17-Dec-2014   |
| UA4000136469                 | Coupon bonds | 1,500,000,000.00            | 9.95               | Semi-annually        | No                     | No         |          | 4-Feb-2015    |
| UA4000092100                 | Coupon bonds | 500,000,000.00              | 9.50               | Semi-annually        | No                     | No         |          | 18-Mar-2015   |
| UA4000146393                 | Coupon bonds | 1,000,000,000.00            | 9.95               | Semi-annually        | No                     | No         |          | 2-Sep-2015    |
| UA4000048789                 | Coupon bonds | 2,000,000,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 18-Nov-2015   |
| UA4000050090                 | Coupon bonds | 4,000,000,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 16-Dec-2015   |
| UA4000092118                 | Coupon bonds | 1,500,000,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 17-Feb-2016   |
| UA4000115190                 | Coupon bonds | 1,250,000,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 9-Mar-2016    |
| UA4000050199                 | Coupon bonds | 3,885,000,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 13-Apr-2016   |
| UA4000050017                 | Coupon bonds | 3,700,000,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 10-May-2016   |
| UA4000092126                 | Coupon bonds | 1,500,000,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 29-Jun-2016   |
| UA4000092134                 | Coupon bonds | 1,500,000,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 13-Jul-2016   |
| UA4000119945                 | Coupon bonds | 1,750,000,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 24-Aug-2016   |
| UA4000050207                 | Coupon bonds | 3,885,000,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 14-Sep-2016   |
| UA4000115208                 | Coupon bonds | 1,250,000,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 15-Feb-2017   |
| UA4000092142                 | Coupon bonds | 1,200,000,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 12-Apr-2017   |
| UA4000057111                 | Coupon bonds | 1,033,333,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 31-May-2017   |
| UA4000057277                 | Coupon bonds | 1,188,431,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 7-Jun-2017    |
| UA4000057301                 | Coupon bonds | 936,171,000.00              | 9.50               | Semi-annually        | No                     | No         |          | 14-Jun-2017   |
| UA4000156863                 | Coupon bonds | 2,000,000,000.00            | 14.30              | Semi-annually        | No                     | No         |          | 28-Jun-2017   |
| UA4000058606                 | Coupon bonds | 3,100,000,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 19-Jul-2017   |
| UA4000158315                 | Coupon bonds | 1,000,000,000.00            | 14.30              | Semi-annually        | No                     | No         |          | 16-Aug-2017   |
| UA4000092167                 | Coupon bonds | 1,200,000,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 23-Aug-2017   |
| UA4000115216                 | Coupon bonds | 1,250,000,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 13-Sep-2017   |
| UA4000058614                 | Coupon bonds | 1,658,263,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 4-0ct-2017    |
| UA4000153340                 | Coupon bonds | 1,500,000,000.00            | 14.30              | Semi-annually        | No                     | No         |          | 8-Nov-2017    |
| UA4000151476                 | Coupon bonds | 2,000,000,000.00            | 14.30              | Semi-annually        | No                     | No         |          | 29-Nov-2017   |
| UA4000153126                 | Coupon bonds | 500,000,000.00              | 14.30              | Semi-annually        | No                     | No         |          | 13-Dec-2017   |
| UA4000130082                 | Coupon bonds | 2,000,000,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 27-Dec-2017   |
| UA4000130090                 | Coupon bonds | 2,000,000,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 17-Jan-2018   |
| UA4000130090<br>UA4000115638 | Coupon bonds | 1,975,000,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 21-Feb-2018   |
| UA4000115058                 | Coupon bonds | 1,000,000,000.00            | 9.30<br>14.30      | Semi-annually        | No                     | No         |          | 14-Mar-2018   |
| UA4000160758<br>UA4000061790 | Coupon bonds | 1,400,000,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 28-Mar-2018   |
| UA4000081790<br>UA4000119952 |              |                             | 9.50               | Semi-annually        |                        |            |          |               |
|                              | Coupon bonds | 1,750,000,000.00            |                    |                      | No                     | No         |          | 25-Apr-2018   |
| UA4000055586                 | Coupon bonds | 1,000,000,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 9-May-2018    |
| UA4000057319                 | Coupon bonds | 936,172,000.00              | 9.50               | Semi-annually        | No                     | No         |          | 30-May-2018   |
| UA4000057129                 | Coupon bonds | 1,033,333,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 6-Jun-2018    |
| UA4000057285                 | Coupon bonds | 1,188,431,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 13-Jun-2018   |

| ISIN               | Bond type    | Outstanding<br>volume (UAH) | Coupon<br>rate (%) | Payment<br>frequency | Amortisation<br>option | Put option | Next put | Maturity date |
|--------------------|--------------|-----------------------------|--------------------|----------------------|------------------------|------------|----------|---------------|
| UA4000173314       | Coupon bonds | 1,250,000,000.00            | 14.25              | Semi-annually        | No                     | No         |          | 20-Jun-2018   |
| UA4000058622       | Coupon bonds | 1,916,119,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 18-Jul-2018   |
| UA4000173306       | Coupon bonds | 1,250,000,000.00            | 14.25              | Semi-annually        | No                     | No         |          | 25-Jul-2018   |
| UA4000173298       | Coupon bonds | 1,250,000,000.00            | 14.25              | Semi-annually        | No                     | No         |          | 1-Aug-2018    |
| UA4000120877       | Coupon bonds | 604,000,000.00              | 9.50               | Semi-annually        | No                     | No         |          | 8-Aug-2018    |
| UA4000173280       | Coupon bonds | 1,250,000,000.00            | 14.25              | Semi-annually        | No                     | No         |          | 15-Aug-2018   |
| UA4000115224       | Coupon bonds | 1,250,000,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 22-Aug-2018   |
| UA4000062525       | Coupon bonds | 650,000,000.00              | 9.50               | Semi-annually        | No                     | No         |          | 12-Sep-2018   |
| UA4000115646       | Coupon bonds | 1,975,001,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 19-Sep-2018   |
| UA4000058630       | Coupon bonds | 1,355,345,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 3-0ct-2018    |
| UA4000059323       | Coupon bonds | 1,000,000,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 31-0ct-2018   |
| UA4000121495       | Coupon bonds | 1,000,000,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 7-Nov-2018    |
| UA4000064307       | Coupon bonds | 1,000,000,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 21-Nov-2018   |
| UA4000177943       | Coupon bonds | 300,000,000.00              | 9.50               | Semi-annually        | No                     | No         |          | 28-Nov-2018   |
| UA4000061808       | Coupon bonds | 1,400,000,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 6-Feb-2019    |
| UA4000064315       | Coupon bonds | 1,294,999,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 13-Mar-2019   |
| UA4000058648       | Coupon bonds | 1,933,060,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 3-Apr-2019    |
| UA4000121503       | Coupon bonds | 1,100,000,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 15-May-2019   |
| UA4000057293       | Coupon bonds | 1,188,432,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 29-May-2019   |
| UA4000057327       | Coupon bonds | 936,172,000.00              | 9.50               | Semi-annually        | No                     | No         |          | 5-Jun-2019    |
| UA4000057137       | Coupon bonds | 1,033,334,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 12-Jun-2019   |
| UA4000064323       | Coupon bonds | 1,000,000,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 17-Jul-2019   |
| UA4000063119       | Coupon bonds | 1,276,191,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 21-Aug-2019   |
| UA4000064349       | Coupon bonds | 1,295,000,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 25-Sep-2019   |
| UA4000064117       | Coupon bonds | 900,000,000.00              | 9.50               | Semi-annually        | No                     | No         |          | 16-0ct-2019   |
| UA4000064125       | Coupon bonds | 900,000,000.00              | 9.50               | Semi-annually        | No                     | No         |          | 20-Nov-2019   |
| UA4000063010       | Coupon bonds | 950,000,000.00              | 9.50               | Semi-annually        | No                     | No         |          | 11-Mar-2020   |
| UA4000061816       | Coupon bonds | 1,400,000,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 15-Apr-2020   |
| UA4000121511       | Coupon bonds | 1,100,000,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 20-May-2020   |
| UA4000063127       | Coupon bonds | 1,500,000,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 17-Jun-2020   |
| UA4000063028       | Coupon bonds | 949,981,000.00              | 9.50               | Semi-annually        | No                     | No         |          | 12-Aug-2020   |
| UA4000061824       | Coupon bonds | 1,400,000,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 4-Nov-2020    |
| UA4000177950       | Coupon bonds | 1,400,000,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 25-Nov-2020   |
| UA4000063135       | Coupon bonds | 1,500,000,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 9-Jun-2021    |
| UA4000121529       | Coupon bonds | 1,100,000,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 22-Sep-2021   |
| UA4000063143       | Coupon bonds | 1,500,000,000.00            | 9.50               | Semi-annually        | No                     | No         |          | 1-Jun-2022    |
| Total              | •            | 12,971,577,000.00           | 5.00               | ochin annually       | NO                     | NO         |          | 1 5011 2022   |
| Government VAT bo  | nds 2010     |                             |                    |                      |                        |            |          |               |
| UA4000078141       | Coupon bonds | 14,532,000.00               | 5.50               | Semi-annually        | Yes                    | No         |          | 27-Jul-2015   |
| UA4000082531       | Coupon bonds | 614,344,500.00              | 5.50               | Semi-annually        | Yes                    | No         |          | 21-Aug-2015   |
| UA4000082622       | Coupon bonds | 2,491,461,900.00            | 5.50               | Semi-annually        | Yes                    | No         |          | 24-Aug-2015   |
| UA4000083059       | Coupon bonds | 1,810,435,500.00            | 5.50               | Semi-annually        | Yes                    | No         |          | 25-Aug-2015   |
| Total              |              | 4,930,773,900.00            |                    |                      |                        |            |          |               |
| Government indexed |              |                             |                    |                      |                        |            |          |               |
| UA4000129100       | Coupon bonds | 1,610,000,000.00            | 8.22               | Semi-annually        | No                     | No         |          | 24-Sep-2014   |
| UA4000129902       | Coupon bonds | 175,000,000.00              | 8.22               | Semi-annually        | No                     | No         |          | 22-0ct-2014   |
| UA4000130595       | Coupon bonds | 200,000,000.00              | 8.25               | Semi-annually        | No                     | No         |          | 29-0ct-2014   |
| UA4000130603       | Coupon bonds | 1,200,100,000.00            | 8.22               | Semi-annually        | No                     | No         |          | 5-Nov-2014    |
| UA4000132278       | Coupon bonds | 250,000,000.00              | 9.75               | Semi-annually        | No                     | No         |          | 3-Dec-2014    |
| UA4000137822       | Coupon bonds | 700,000,000.00              | 9.30               | Semi-annually        | No                     | No         |          | 4-Mar-2015    |
| UA4000138242       | Coupon bonds | 470,000,000.00              | 9.30               | Semi-annually        | No                     | No         |          | 8-Apr-2015    |

| ISIN             | Bond type         | Outstanding<br>volume (UAH) | Coupon<br>rate (%) | Payment<br>frequency | Amortisation<br>option | Put option | Next put      | Maturity date |
|------------------|-------------------|-----------------------------|--------------------|----------------------|------------------------|------------|---------------|---------------|
| UA4000139513     | Coupon bonds      | 900,000,000.00              | 9.30               | Semi-annually        | No                     | No         |               | 13-May-2015   |
| UA4000141600     | Coupon bonds      | 100,000,000.00              | 9.30               | Semi-annually        | No                     | No         |               | 3-Jun-2015    |
| UA4000144075     | Coupon bonds      | 600,000,000.00              | 9.30               | Semi-annually        | No                     | No         |               | 15-Jul-2015   |
| UA4000146070     | Coupon bonds      | 200,000,000.00              | 9.30               | Semi-annually        | No                     | No         |               | 12-Aug-2015   |
| UA4000146500     | Coupon bonds      | 525,000,000.00              | 9.30               | Semi-annually        | No                     | No         |               | 9-Sep-2015    |
| UA4000148217     | Coupon bonds      | 329,000,000.00              | 9.30               | Semi-annually        | No                     | No         |               | 28-0ct-2015   |
| UA4000149082     | Coupon bonds      | 580,000,000.00              | 9.30               | Semi-annually        | No                     | No         |               | 11-Nov-2015   |
| UA4000151500     | Coupon bonds      | 557,000,000.00              | 9.19               | Semi-annually        | No                     | No         |               | 13-Jan-2016   |
| UA4000160634     | Coupon bonds      | 60,000,000.00               | 9.10               | Semi-annually        | No                     | No         |               | 16-Mar-2016   |
| UA4000129233     | Coupon bonds      | 850,000,000.00              | 8.75               | Semi-annually        | No                     | No         |               | 10-Aug-2016   |
| UA4000129118     | Coupon bonds      | 1,940,000,000.00            | 8.75               | Semi-annually        | No                     | No         |               | 28-Sep-2016   |
| UA4000177406     | Coupon bonds      | 477,000,000.00              | 9.50               | Semi-annually        | No                     | No         |               | 16-Nov-2016   |
| UA4000129241     | Coupon bonds      | 1,000,000,000.00            | 9.25               | Semi-annually        | No                     | No         |               | 15-Sep-2021   |
| Total            |                   | 12,723,100,000.00           |                    |                      |                        |            |               |               |
| Government forei | gn-currency bonds |                             |                    |                      |                        |            |               |               |
| UA4000177125     | Zero-coupon bonds | 348,000,000.00              |                    | Upon maturity        | No                     | No         |               | 23-Apr-2014   |
| UA4000140362     | Coupon bonds      | 1,981,581,600.00            | 9.20               | Semi-annually        | No                     | No         |               | 21-May-2014   |
| UA4000157135     | Coupon bonds      | 3,410,400,000.00            | 7.97               | Semi-annually        | No                     | No         |               | 23-Jul-2014   |
| UA4000158794     | Coupon bonds      | 1,757,400,000.00            | 7.50               | Semi-annually        | No                     | No         |               | 10-Sep-2014   |
| UA4000174247     | Coupon bonds      | 953,868,000.00              | 4.80               | Semi-annually        | No                     | Yes        | 29-0ct-2014   | 29-0ct-2014   |
| UA4000149231     | Coupon bonds      | 1,416,220,800.00            | 8.32               | Semi-annually        | No                     | No         |               | 19-Nov-2014   |
| UA4000173058     | Coupon bonds      | 1,160,000,000.00            | 7.75               | Semi-annually        | No                     | No         |               | 26-Nov-2014   |
| UA4000177133     | Coupon bonds      | 2,610,000,000.00            | 7.88               | Semi-annually        | No                     | No         |               | 10-Dec-2014   |
| UA4000171649     | Coupon bonds      | 1,151,126,000.00            | 8.25               | Semi-annually        | No                     | No         |               | 24-Dec-2014   |
| UA4000151278     | Coupon bonds      | 1,706,267,200.00            | 8.50               | Semi-annually        | No                     | No         |               | 7-Jan-2015    |
| UA4000133771     | Coupon bonds      | 223,242,000.00              | 9.60               | Semi-annually        | No                     | No         |               | 14-Jan-2015   |
| UA4000155485     | Coupon bonds      | 2,534,600,000.00            | 8.09               | Semi-annually        | No                     | No         |               | 11-Feb-2015   |
| UA4000157143     | Coupon bonds      | 580,000,000.00              | 8.02               | Semi-annually        | No                     | No         |               | 18-Feb-2015   |
| UA4000157127     | Coupon bonds      | 573,225,600.00              | 8.02               | Semi-annually        | No                     | No         |               | 25-Feb-2015   |
| UA4000160642     | Coupon bonds      | 2,342,353,200.00            | 7.75               | Semi-annually        | No                     | No         |               | 18-Mar-2015   |
| UA4000142699     | Coupon bonds      | 3,616,532,000.00            | 9.45               | Semi-annually        | No                     | No         |               | 22-Apr-2015   |
| UA4000142681     | Coupon bonds      | 635,912,000.00              | 4.80               | Semi-annually        | No                     | Yes        | 6-May-2015    | 6-May-2015    |
| UA4000166821     | Coupon bonds      | 3,092,560,000.00            | 7.75               | Semi-annually        | No                     | No         | ,             | 6-May-2015    |
| UA4000141071     | Coupon bonds      | 1,758,003,200.00            | 9.45               | Semi-annually        | No                     | No         |               | 27-May-2015   |
| UA4000167837     | Coupon bonds      | 2,015,036,000.00            | 7.75               | Semi-annually        | No                     | No         |               | 3-Jun-2015    |
| UA4000142673     | Coupon bonds      | 2,030,000,000.00            | 4.50               | Semi-annually        | No                     | Yes        | 17-Jun-2015   | 17-Jun-2015   |
| UA4000144083     | Coupon bonds      | 25,868,000.00               | 9.45               | Semi-annually        | No                     | No         |               | 8-Jul-2015    |
| UA4000171409     | Coupon bonds      | 1,210,784,800.00            | 8.25               | Semi-annually        | No                     | No         |               | 15-Jul-2015   |
| UA4000152441     | Coupon bonds      | 3,734,040,000.00            | 8.25               | Semi-annually        | No                     | No         |               | 27-Jan-2016   |
| UA4000153282     | Coupon bonds      | 103,356,000.00              | 8.25               | Semi-annually        | No                     | No         |               | 3-Feb-2016    |
| UA4000160923     | Coupon bonds      | 3,480,000,000.00            | 7.50               | Semi-annually        | No                     | Yes        | 16-Mar-2016   | 16-Mar-2016   |
| UA4000160907     | Coupon bonds      | 332,746,000.00              | 8.00               | Semi-annually        | No                     | No         | 10 110 2010   | 23-Mar-2016   |
| UA4000166847     | Coupon bonds      | 863,620,000.00              | 8.00               | Semi-annually        | No                     | No         |               | 25-May-2016   |
| UA4000172506     | Coupon bonds      | 2,619,129,200.00            | 8.75               | Semi-annually        | No                     | No         |               | 10-Aug-2016   |
| UA4000172300     | Coupon bonds      | 3,462,600,000.00            | 7.75               | Semi-annually        | No                     | Yes        | 26-0ct-2016   | 26-0ct-2016   |
| UA4000177752     | Coupon bonds      | 579,141,600.00              | 7.75               | Semi-annually        | No                     | Yes        | 30-Nov-2016   | 30-Nov-2016   |
| UA4000177732     | Coupon bonds      | 1,158,051,200.00            | 7.75               | Semi-annually        | No                     | No         | 30 100 2010   | 14-Dec-2016   |
| UA4000170303     | Coupon bonds      | 3,480,000,000.00            | 8.25               | Semi-annually        | No                     | No         |               | 22-Mar-2017   |
| UA4000166854     | Coupon bonds      | 3,770,000,000.00            | 7.45               | Semi-annually        | No                     | Yes        | 17-May-2017   | 17-May-2017   |
|                  | •                 |                             |                    |                      |                        |            | 17-1v1ay-2017 |               |
| UA4000151286     | Coupon bonds      | 6,148,000,000.00            | 7.50               | Semi-annually        | No                     | No         | 01 Nov 0010   | 20-Dec-2017   |
| UA4000177554     | Coupon bonds      | 2,319,037,200.00            | 7.50               | Semi-annually        | No                     | Yes        | 21-Nov-2018   | 21-Nov-2018   |



### Table 6. Outstanding of local-currency government bonds

| ISIN        | Bond type Outstandi<br>volume (UA |    | Payment<br>frequency | Amortisation<br>option | Put option | Next put | Maturity date |
|-------------|-----------------------------------|----|----------------------|------------------------|------------|----------|---------------|
| Total       | 69,182,701,600                    | 00 |                      |                        |            |          |               |
| Grand total | 277,271,968,500                   | DO |                      |                        |            |          |               |

Note: the list of local-currency government bonds may not be complete as it reflects ICU knowledge regarding the outstanding stock of the government bonds, which is published by Ministry of Finance of Ukraine as its website (http://minfin.gov.ua/control/publish/article/main?art\_id=274776&cat\_id=234036).

Sources: Ministry of Finance, Investment Capital Ukraine LLC.

### 2014 weekly state debt payback

Table 7. Weekly schedule of state bond auctions and volume of state debt\* to be repaid within a 7-day period since auction date (UAH)

| Month      | Auction details                      | 1st Tuesday | 2nd Tuesday | 3rd Tuesday | 4th Tuesday | 5th Tuesday |
|------------|--------------------------------------|-------------|-------------|-------------|-------------|-------------|
| January    | Auction date                         | 1-Jan-13    | 8-Jan-13    | 15-Jan-13   | 22-Jan-13   | 29-Jan-13   |
|            | Local debt repayment <sup>1</sup>    | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        |
|            | External debt repayment <sup>2</sup> | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        |
|            | Total                                | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        |
| February   | Auction date                         | 5-Feb-13    | 12-Feb-13   | 19-Feb-13   | 26-Feb-13   |             |
|            | Local debt repayment <sup>1</sup>    | 0.00        | 0.00        | 0.00        | 0.00        |             |
|            | External debt repayment <sup>2</sup> | 0.00        | 0.00        | 0.00        | 0.00        |             |
|            | Total                                | 0.00        | 0.00        | 0.00        | 0.00        |             |
| March      | Auction date                         | 5-Mar-13    | 12-Mar-13   | 19-Mar-13   | 26-Mar-13   |             |
|            | Local debt repayment <sup>1</sup>    | 0.00        | 0.00        | 0.00        | 0.00        |             |
|            | External debt repayment <sup>2</sup> | 0.00        | 0.00        | 0.00        | 0.00        |             |
|            | Total                                | 0.00        | 0.00        | 0.00        | 0.00        |             |
| April      | Auction date                         | 2-Apr-13    | 9-Apr-13    | 16-Apr-13   | 23-Apr-13   | 30-Apr-13   |
|            | Local debt repayment <sup>1</sup>    | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        |
|            | External debt repayment <sup>2</sup> | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        |
|            | Total                                | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        |
| May        | Auction date                         | 30-Apr-13   | 7-May-13    | 14-May-13   | 21-May-13   | 28-May-13   |
|            | Local debt repayment <sup>1</sup>    | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        |
|            | External debt repayment <sup>2</sup> | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        |
|            | Total                                | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        |
| June       | Auction date                         | 4-Jun-13    | 11-Jun-13   | 18-Jun-13   | 25-Jun-13   |             |
|            | Local debt repayment <sup>1</sup>    | 0.00        | 0.00        | 0.00        | 0.00        |             |
|            | External debt repayment <sup>2</sup> | 0.00        | 0.00        | 0.00        | 0.00        |             |
|            | Total                                | 0.00        | 0.00        | 0.00        | 0.00        |             |
| July       | Auction date                         | 2-Jul-13    | 9-Jul-13    | 16-Jul-13   | 23-Jul-13   | 30-Jul-13   |
| -          | Local debt repayment <sup>1</sup>    | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        |
|            | External debt repayment <sup>2</sup> | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        |
|            | Total                                | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        |
| August     | Auction date                         | 6-Aug-13    | 13-Aug-13   | 20-Aug-13   | 27-Aug-13   |             |
| Ū          | Local debt repayment <sup>1</sup>    | 0.00        | 0.00        | 0.00        | 0.00        |             |
|            | External debt repayment <sup>2</sup> | 0.00        | 0.00        | 0.00        | 0.00        |             |
|            | Total                                | 0.00        | 0.00        | 0.00        | 0.00        |             |
| September  | Auction date                         | 3-Sep-13    | 10-Sep-13   | 17-Sep-13   | 24-Sep-13   |             |
|            | Local debt repayment <sup>1</sup>    | 0.00        | 0.00        | 0.00        | 0.00        |             |
|            | External debt repayment <sup>2</sup> | 0.00        | 0.00        | 0.00        | 0.00        |             |
|            | Total                                | 0.00        | 0.00        | 0.00        | 0.00        |             |
| October    | Auction date                         | 1-0ct-13    | 8-0ct-13    | 15-0ct-13   | 22-0ct-13   | 29-0ct-13   |
| 0010501    | Local debt repayment <sup>1</sup>    | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        |
|            | External debt repayment <sup>2</sup> | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        |
|            | Total                                | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        |
| November   | Auction date                         | 5-Nov-13    | 12-Nov-13   | 19-Nov-13   | 26-Nov-13   | 0.00        |
| ilovonibor | Local debt repayment <sup>1</sup>    | 0.00        | 0.00        | 0.00        | 0.00        |             |
|            | External debt repayment <sup>2</sup> | 0.00        | 0.00        | 0.00        | 0.00        |             |
|            | Total                                | 0.00        | 0.00        | 0.00        | 0.00        |             |
| December   | Auction date                         | 3-Dec-13    | 10-Dec-13   | 17-Dec-13   | 24-Dec-13   | 31-Dec-13   |
| Deconinci  | Local debt repayment <sup>1</sup>    | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        |
|            | External debt repayment <sup>2</sup> | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        |
|            | Total                                | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        |

Notes: highlighted data – above UAH1bn in bold font, above UAH4bn shaded in blue; [\*] interest and principal; [1] – government bonds (ordinary bonds, VAT bonds and recapitalisation bonds; [2] – external debt means Eurobonds and loans denominated in local currency by most recent FX rates. Sources: Ministry of Finance of Ukraine, Investment Capital Ukraine LLC.

## 5yr sovereign local debt payback

|         | Repayments (UAHm) |          |          |          |           |          |          |          | Repayments, US dollar equivalent (US\$m) |          |        |         |           |         |         |         |
|---------|-------------------|----------|----------|----------|-----------|----------|----------|----------|--|----------|--------|---------|-----------|---------|---------|---------|
|         | I                 | Interest |          |          | Principal |          | To       | tal      |  | Interest |        | I       | Principal |         | To      | tal     |
| Period  | Ordin-            | VATs     | Recaps   | Ordin-   | VATs      | Recaps   | Inte-    | Prin-    | Ordin-                                   | VATs     | Recaps | Ordin-  | VATs      | Recaps  | Inte-   | Prin-   |
|         | aries             |          |          | aries    |           |          | rest     | cipal    | aries                                    |          |        | aries   |           |         | rest    | cipal   |
| BY QUAR | RTERS             |          |          |          |           |          |          |          |  |          |        |         |           |         |         |         |
| 2Q14    | 2,887.0           |          | 2,957.2  | 4,762.3  |           | 1,598.3  | 7,613.9  | 8,690.1  | 249.5                                    |          | 255.6  | 411.6   |           | 138.1   | 658.1   | 751.1   |
| 3Q14    | 2,275.8           | 135.6    | 2,551.4  | 752.8    | 1,643.6   | 1,500.0  | 6,370.8  | 10,674.2 | 196.7                                    | 11.7     | 220.5  | 65.1    | 142.1     | 129.6   | 550.6   | 922.6   |
| 4Q14    | 2,950.8           |          | 3,371.4  | 325.8    |           | 4,696.5  | 8,101.2  | 14,138.6 | 255.0                                    |          | 291.4  | 28.2    |           | 405.9   | 700.2   | 1,222.0 |
| 1Q15    | 2,108.5           | 90.4     | 2,169.8  | 453.7    | 1,643.6   | 2,000.0  | 5,508.8  | 12,756.9 | 182.2                                    | 7.8      | 187.5  | 39.2    | 142.1     | 172.9   | 476.1   | 1,102.6 |
| 2Q15    | 2,821.6           |          | 2,833.2  | 250.8    |           |          | 7,079.7  | 14,868.8 | 243.9                                    |          | 244.9  | 21.7    |           |         | 611.9   | 1,285.1 |
| 3Q15    | 2,289.2           | 45.2     | 2,560.9  | 0.8      | 1,643.6   | 1,000.0  | 5,765.0  | 5,206.0  | 197.9                                    | 3.9      | 221.3  | 0.1     | 142.1     | 86.4    | 498.3   | 450.0   |
| 4Q15    | 2,847.4           |          | 2,961.1  | 0.8      |           | 6,000.0  | 6,567.4  | 6,909.8  | 246.1                                    |          | 255.9  | 0.1     |           | 518.6   | 567.6   | 597.2   |
| 1Q16    | 2,159.9           |          | 2,201.9  | 0.8      |           | 2,750.0  | 5,118.7  | 11,017.9 | 186.7                                    |          | 190.3  | 0.1     |           | 237.7   | 442.4   | 952.3   |
| 2Q16    | 2,847.4           |          | 2,642.4  | 0.8      |           | 9,085.0  | 6,206.4  | 9,949.4  | 246.1                                    |          | 228.4  | 0.1     |           | 785.2   | 536.4   | 859.9   |
| 3Q16    | 2,159.8           |          | 2,071.3  | 80.8     |           | 7,135.0  | 4,657.6  | 12,624.9 | 186.7                                    |          | 179.0  | 7.0     |           | 616.7   | 402.6   | 1,091.2 |
| 4Q16    | 2,831.2           |          | 2,245.7  |          |           |          | 5,758.9  | 5,676.8  | 244.7                                    |          | 194.1  |         |           |         | 497.7   | 490.6   |
| 1Q17    | 2,143.6           |          | 1,732.4  | 1,150.0  |           | 1,250.0  | 4,065.9  | 5,880.0  | 185.3                                    |          | 149.7  | 99.4    |           | 108.0   | 351.4   | 508.2   |
| 2Q17    | 2,831.2           |          | 2,245.7  | 3,688.5  |           | 6,357.9  | 5,534.8  | 13,816.4 | 244.7                                    |          | 194.1  | 318.8   |           | 549.5   | 478.4   | 1,194.2 |
| 3Q17    | 2,061.7           |          | 1,673.0  | 1,810.0  |           | 6,550.0  | 3,781.0  | 8,360.0  | 178.2                                    |          | 144.6  | 156.4   |           | 566.1   | 326.8   | 722.6   |
| 4Q17    | 2,567.4           |          | 1,895.7  | 5,212.9  |           | 7,658.3  | 4,780.6  | 19,019.1 | 221.9                                    |          | 163.8  | 450.6   |           | 661.9   | 413.2   | 1,643.8 |
| 1Q18    | 1,932.3           |          | 1,337.9  | 4,318.9  |           | 6,375.0  | 3,316.5  | 10,693.9 | 167.0                                    |          | 115.6  | 373.3   |           | 551.0   | 286.6   | 924.3   |
| 2Q18    | 2,194.8           |          | 1,435.9  | 11,845.3 |           | 7,157.9  | 3,717.6  | 19,003.3 | 189.7                                    |          | 124.1  | 1,023.8 |           | 618.7   | 321.3   | 1,642.5 |
| 3Q18    | 1,623.5           |          | 1,011.1  | 5,101.3  |           | 10,145.1 | 2,680.8  | 15,246.5 | 140.3                                    |          | 87.4   | 440.9   |           | 876.8   | 231.7   | 1,317.8 |
| 4Q18    | 1,350.1           |          | 1,066.2  | 5,108.8  |           | 4,655.3  | 2,503.3  | 12,083.2 | 116.7                                    |          | 92.2   | 441.6   |           | 402.4   | 216.4   | 1,044.4 |
| BY YEAF | IS                |          |          |          |           |          |          |          |  |          |        |         |           |         |         |         |
| 2014    | 8,113.6           | 135.6    | 8,880.0  | 5,840.8  | 1,643.6   | 7,794.8  | 22,086.0 | 33,502.9 | 701.3                                    | 11.7     | 767.5  | 504.8   | 142.1     | 673.7   | 1,908.9 | 2,895.7 |
| 2015    | 10,066.6          | 135.6    | 10,525.1 | 706.0    | 3,287.2   | 9,000.0  | 24,920.9 | 39,741.6 | 870.1                                    | 11.7     | 909.7  | 61.0    | 284.1     | 777.9   | 2,153.9 | 3,434.9 |
| 2016    | 9,998.2           |          | 9,161.4  | 82.4     |           | 18,970.0 | 21,741.6 | 39,269.0 | 864.2                                    |          | 791.8  | 7.1     |           | 1,639.6 | 1,879.1 | 3,394.0 |
| 2017    | 9,604.0           |          | 7,546.8  | 11,861.3 |           | 21,816.2 | 18,162.2 | 47,075.5 | 830.1                                    |          | 652.3  | 1,025.2 |           | 1,885.6 | 1,569.8 | 4,068.8 |
| 2018    | 7,100.7           |          | 4,851.1  | 26,374.4 |           | 28,333.4 | 12,218.2 | 57,026.8 | 613.7                                    |          | 419.3  | 2,279.5 |           | 2,448.9 | 1,056.0 | 4,928.9 |

Table 8. Local-currency bonds repayments for the upcoming 5-year period

Notes: Ordinaries - the government bonds sold via auctions; VATs - VAT bonds; Recaps - recapitalisation bonds. Sources: Ministry of Finance, Investment Capital Ukraine LLC.

### 5yr sovereign external debt payback

|          | Repayments, hryvnia equivalent (UAHm) |         |          |          |          |           | Repayments, US dollar equivalent (US\$m) |       |          |         |          |           |  |  |
|----------|---------------------------------------|---------|----------|----------|----------|-----------|--|-------|----------|---------|----------|-----------|--|--|
|          | Interest                              |         | Princ    | ipal     | Tot      | al        | Interest                                 |       | Princi   | ipal    | Tot      | al        |  |  |
| Period   | Eurobond                              | Loan    | Eurobond | Loan     | Interest | Principal | Eurobond                                 | Loan  | Eurobond | Loan    | Interest | Principal |  |  |
| BY QUART | ERS                                   |         |          |          |          |           |  |       |          |         |          |           |  |  |
| 2Q14     | 3,983.7                               | 1,651.2 | 11,106.2 | 8,897.4  | 5,634.9  | 20,003.6  | 358.7                                    | 148.7 | 1,000.0  | 801.1   | 507.4    | 1,801.1   |  |  |
| 3Q14     | 2,834.2                               | 1,137.1 | 0.0      | 10,174.9 | 3,971.3  | 10,174.9  | 255.2                                    | 102.4 | 0.0      | 916.1   | 357.6    | 916.1     |  |  |
| 4Q14     | 3,542.2                               | 1,534.3 | 0.0      | 10,918.7 | 5,076.6  | 10,918.7  | 318.9                                    | 138.2 | 0.0      | 983.1   | 457.1    | 983.1     |  |  |
| 1Q15     | 2,834.2                               | 916.8   | 0.0      | 9,634.6  | 3,750.9  | 9,634.6   | 255.2                                    | 82.5  | 0.0      | 867.5   | 337.7    | 867.5     |  |  |
| 2Q15     | 3,542.2                               | 1,165.6 | 0.0      | 14,404.0 | 4,707.8  | 14,404.0  | 318.9                                    | 105.0 | 0.0      | 1,296.9 | 423.9    | 1,296.9   |  |  |
| 3Q15     | 2,834.2                               | 592.8   | 5,553.1  | 2,174.7  | 3,426.9  | 7,727.8   | 255.2                                    | 53.4  | 500.0    | 195.8   | 308.6    | 695.8     |  |  |
| 4Q15     | 3,542.2                               | 668.2   | 39,479.8 | 990.7    | 4,210.4  | 40,470.4  | 318.9                                    | 60.2  | 3,554.7  | 89.2    | 379.1    | 3,644.0   |  |  |
| 1Q16     | 2,643.3                               | 536.4   | 0.0      | 7,324.5  | 3,179.7  | 7,324.5   | 238.0                                    | 48.3  | 0.0      | 659.5   | 286.3    | 659.5     |  |  |
| 2Q16     | 2,556.8                               | 664.4   | 13,882.8 | 826.9    | 3,221.2  | 14,709.6  | 230.2                                    | 59.8  | 1,250.0  | 74.5    | 290.0    | 1,324.5   |  |  |
| 3Q16     | 2,643.3                               | 247.1   | 0.0      | 2,507.6  | 2,890.4  | 2,507.6   | 238.0                                    | 22.3  | 0.0      | 225.8   | 260.3    | 225.8     |  |  |
| 4Q16     | 2,123.0                               | 631.4   | 11,106.2 | 4,978.4  | 2,754.3  | 16,084.6  | 191.2                                    | 56.8  | 1,000.0  | 448.3   | 248.0    | 1,448.3   |  |  |
| 1Q17     | 2,643.3                               | 137.4   | 0.0      | 3,331.9  | 2,780.7  | 3,331.9   | 238.0                                    | 12.4  | 0.0      | 300.0   | 250.4    | 300.0     |  |  |
| 2Q17     | 1,757.6                               | 438.5   | 0.0      | 3,609.5  | 2,196.0  | 3,609.5   | 158.3                                    | 39.5  | 0.0      | 325.0   | 197.7    | 325.0     |  |  |
| 3Q17     | 2,643.3                               | 0.0     | 28,876.1 | 0.0      | 2,643.3  | 28,876.1  | 238.0                                    | 0.0   | 2,600.0  | 0.0     | 238.0    | 2,600.0   |  |  |
| 4Q17     | 1,757.6                               | 304.0   | 7,774.3  | 5,886.3  | 2,061.6  | 13,660.6  | 158.3                                    | 27.4  | 700.0    | 530.0   | 185.6    | 1,230.0   |  |  |
| 1Q18     | 1,307.8                               | 0.0     | 0.0      | 0.0      | 1,307.8  | 0.0       | 117.8                                    | 0.0   | 0.0      | 0.0     | 117.8    | 0.0       |  |  |
| 2Q18     | 1,495.2                               | 83.3    | 0.0      | 0.0      | 1,578.4  | 0.0       | 134.6                                    | 7.5   | 0.0      | 0.0     | 142.1    | 0.0       |  |  |
| 3Q18     | 1,307.8                               | 0.0     | 0.0      | 0.0      | 1,307.8  | 0.0       | 117.8                                    | 0.0   | 0.0      | 0.0     | 117.8    | 0.0       |  |  |
| 4Q18     | 1,495.2                               | 83.3    | 0.0      | 2,220.3  | 1,578.4  | 2,220.3   | 134.6                                    | 7.5   | 0.0      | 199.9   | 142.1    | 199.9     |  |  |
| BY YEARS |                                       |         |          |          |          |           |  |       |          |         |          |           |  |  |
| 2014     | 10,360.1                              | 4,322.6 | 11,106.2 | 29,991.0 | 14,682.8 | 41,097.2  | 932.8                                    | 389.2 | 1,000.0  | 2,700.4 | 1,322.0  | 3,700.4   |  |  |
| 2015     | 12,752.8                              | 3,343.3 | 45,032.9 | 27,204.1 | 16,096.1 | 72,236.9  | 1,148.3                                  | 301.0 | 4,054.7  | 2,449.4 | 1,449.3  | 6,504.2   |  |  |
| 2016     | 9,966.3                               | 2,079.3 | 24,989.0 | 15,637.4 | 12,045.6 | 40,626.4  | 897.4                                    | 187.2 | 2,250.0  | 1,408.0 | 1,084.6  | 3,658.0   |  |  |
| 2017     | 8,801.7                               | 879.9   | 36,650.5 | 12,827.7 | 9,681.6  | 49,478.1  | 792.5                                    | 79.2  | 3,300.0  | 1,155.0 | 871.7    | 4,455.0   |  |  |
| 2018     | 5,605.9                               | 166.5   | 0.0      | 2,220.3  | 5,772.4  | 2,220.3   | 504.8                                    | 15.0  | 0.0      | 199.9   | 519.7    | 199.9     |  |  |

Table 9. Foreign-currency debt\* (Eurobonds and loans) repayments for the upcoming 5-year period

Notes: [\*] debt redemptions include also interest payments; debt comprises Eurobonds, IMF and VTB loans; IMF loan is meant all tranches received in 2008-10; [1] redemption of US\$2bn loan to VTB is a worst-case scenario within this loan agreement, it may be prolonged 2 times and this in effect may shift the redemption to 4Q11 or 2Q12. Sources: Ministry of Finance, IMF, Bloomberg, Reuters, Investment Capital Ukraine LLC.

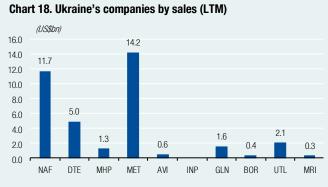
### **Ukraine issuers' credit metrics**

|                        |        |        |               |         | -       | -       |         |         |         |          |                   |                        |                               |                          |
|------------------------|--------|--------|---------------|---------|---------|---------|---------|---------|---------|----------|-------------------|------------------------|-------------------------------|--------------------------|
| lssuer                 | Ticker | Filing | Reve-<br>nues | EBITDA  | Int exp | Cash    | ST debt | LT debt | Debt    | Net debt | EBITDA<br>mrg (%) | Debt/<br>EBITDA<br>(x) | Net<br>debt/<br>EBITDA<br>(x) | EBITDA<br>int cov<br>(x) |
| Naftogaz of Ukraine    | NAFTO  | 4Q10   | 11,673.6      | 502.2   | -613.5  | 333.2   | 685.2   | 4,824.9 | 5,510.1 | 5,176.9  | 4.3               | 11.0                   | 10.3                          | Neg.                     |
| DTEK                   | DTEKUA | 4Q11   | 4,965.0       | 1,294.6 | 60.9    | 1,304.1 | 429.4   | 1,878.3 | 2,307.7 | 1,003.6  | 26.1              | 1.8                    | 0.8                           | 21.2                     |
| MHP                    | MHPSA  | 1Q12   | 1,279.9       | 416.4   | 77.2    | 111.0   | 210.5   | 755.3   | 965.8   | 854.8    | 32.5              | 2.3                    | 2.1                           | 5.4                      |
| Metinvest Holding      | METINV | 4Q11   | 14,189.0      | 3,533.0 | 220.0   | 792.0   | 1,147.0 | 2,834.0 | 3,981.0 | 3,189.0  | 24.9              | 1.1                    | 0.9                           | 16.1                     |
| Avangard               | AVINPU | 4Q11   | 553.3         | 222.1   | 12.3    | 237.8   | 122.5   | 210.0   | 332.6   | 94.8     | 40.1              | 1.5                    | 0.4                           | 18.1                     |
| Interpipe              | INPIP  | N/A    | N/A           | N/A     | N/A     | N/A     | N/A     | N/A     | N/A     | N/A      | N/A               | N/A                    | N/A                           | N/A                      |
| Concern Galnaftogaz    | GLNGUZ | 1Q12   | 1,647.2       | 96.8    | 26.3    | 13.9    | 136.9   | 203.9   | 340.8   | 326.9    | 5.9               | 3.5                    | 3.4                           | 3.7                      |
| Boryspil Int'l Airport | BORYS  | 1Q12   | 431.4         | 277.8   | 2.3     | 33.8    | 108.0   | 212.5   | 320.5   | 286.8    | 64.4              | 1.2                    | 1.0                           | 122.0                    |
| Ukrtelecom             | UTLMUZ | 2Q12   | 2,091.2       | 470.0   | 103.5   | 22.3    | 177.7   | 194.3   | 372.1   | 349.8    | 22.5              | 0.8                    | 0.7                           | 4.5                      |
| Mriya Agro Holding     | MRIYA  | 3Q11   | 344.8         | 42.6    | 40.1    | 192.0   | 96.0    | 282.2   | 378.3   | 186.3    | 12.4              | 8.9                    | 4.4                           | 1.1                      |
| Ferrexpo               | FXPOLN | 4Q11   | 1,788.0       | 798.0   | 43.3    | 890.2   | 18.9    | 951.4   | 970.4   | 80.2     | 44.6              | 1.2                    | 0.1                           | 18.4                     |
| Agroton                | AGTPW  | 2Q11   | 102.1         | 10.4    | 0.3     | 4.2     | 19.3    | 1.0     | 20.3    | 16.1     | 10.2              | 2.0                    | 1.6                           | 31.0                     |
| Agromat                | AGROM  | 2Q11   | 149.7         | 28.3    | 16.0    | 3.3     | 23.5    | 30.1    | 53.5    | 50.2     | 18.9              | 1.9                    | 1.8                           | 1.8                      |
| KSG Agro               | KSGPW  | 3Q11   | 3.2           | 1.7     | -0.7    | 5.5     | 5.6     | 10.7    | 16.4    | 10.9     | 52.8              | 9.5                    | 6.4                           | Neg.                     |
| IMC                    | IMCPW  | 3Q11   | 5.6           | -2.3    | 0.2     | 13.4    | 4.0     | 18.1    | 22.1    | 8.7      | Neg.              | Neg.                   | Neg.                          | Neg.                     |

Table 10. Ukrainian corporate bond issuers and their key financial figures and ratios\* (US\$m)

Notes: [\*] financial figures and appropriate ratios are calculated using LTM data; LTM - last 12-month period; Int exp - interest expenses; ST debt - short-term debt; LT debt - long-term debt; int cov - interest coverage.

Sources: Company data, Investment Capital Ukraine LLC.



Source: Company data, Investment Capital Ukraine LLC.





#### Chart 19. Ukraine's companies by EBITDA margin (LTM)



#### Chart 21. Ukraine's companies by interest coverage ratio



NAF DIE MHP MEI AVI INP GLN BOR UIL MRI Note: interest coverage – EBITDA to interest expenses (LTM). Source: Company data, Investment Capital Ukraine LLC.

## Glossary

The following is the list of terms, phrases and abbreviations that are frequently used in this report's weekly publications.

**Average duration**, or interchangeably, **bond auction average duration**: Duration calculated from all cash flows obtained from the bonds sold at the auction. Yield-to-maturity, price, and each cash flow (coupons and principal) are calculated on a per-bond basis.

**Average yield**, or interchangeably, **bond auction average yield**: A yield-to-maturity calculated from all cash flows obtained from the bonds sold at the auction and versus the total price paid per bond to acquire them. Price and each cash flow (coupons and principal) are calculated on a per-bond basis.

Basis point, or interchangeably, bp: One-hundredth of a percentage point, or 0.01%.

BoP: Balance of payments.

**Certificate(s) of Deposit**, or interchangeably, **CD(s):** Short-term money market instruments that allow the NBU, the central bank, to absorb excess liquidity from the local banks. Their durations are 2, 3, or up to 5 days; two weeks; one month; 1.5 months; two months; and up to three months.

**CDS:** A Credit default swap; a contract that references the performance of a loan or a bond (sovereign, corporate, or municipal). A CDS is normally quoted in basis points, or hundredths of a percent.

**CRA:** Credit rating agency. These include international industry majors Moody's, Standard & Poor's, and Fitch. It could refer also to other credit rating agencies, including Credit-Rating of Ukraine.

**EFSF:** European Financial Stability Facility (http://www.efsf.europa.eu), created on 9 May, 2010 by the euro area member states, as a Luxembourg-registered company owned by Euro Area Member States (EAMS), which has a mandate to lend to the EAMS in times of difficulty, e.g., in bail-outs. For the purpose of its operations, the EFSF is able to issue bonds EAMS-guaranteed for up to €440bn. Thanks to its structure of credit enhancements, including a cash reserve and a loan-specific cash buffer<sup>1</sup>, the EFSF has top credit ratings from major CRAs: 'Aaa' by Moody's, 'AAA' by S&P, and 'AAA' by Fitch.

MoE: Ministry of Economy of Ukraine (http://www.me.gov.ua).

MoF: Ministry of Finance of Ukraine (http://www.minfin.gov.ua).

NBU: National Bank of Ukraine, the central bank of Ukraine (http://www.bank.gov.ua).

**Party of Regions**, or interchangeably, **PoR:** The *de facto* ruling political party in Ukraine currently. It won the presidency in the February 2010 presidential elections with a slim margin over Yulia Tymoshenko's Bloc, then consolidated power in the parliament, where it has a majority over minor loyal factions, while incapable of forming a majority itself. The next elections for Parliament and the president's office are expected to take place in 2012 and 2015, respectively.

<sup>&</sup>lt;sup>1</sup> For instance, in order to lend €17.7bn to Ireland, the EFSF has to raise around €26.5bn from the financial market.

Percentage point, or interchangeably, ppt: one percent, 1%.

**Recaps**, or interchangeably, **recapitalisation bonds:** Local-currency bond(s), representing a general financial obligation by the government on par with other government's financial obligations, which was/were issued with the purpose of recapitalising state-owned entities like Naftogaz of Ukraine, commercial banks from Ukreximbank to Oschadbank, and the State Mortgage Institution (SMI).

**UAH:** Ukrainian national currency, the hryvnia.

**UAH TWI**, or interchangeably, **hryvnia trade-weighted index:** Index of the local currency calculated by Investment Capital Ukraine (ICU), which is calculated upon nominal exchanges rates to the US dollar and headline consumer price inflation indices of Ukraine and its 26 trading partners, which as a whole, comprise a 76% share of merchandise trade turnover. Please refer to *ICU Quarterly Report* "Ukraine's See-saw Puzzle" published on 14 July, 2009 for more details on the methodology of the index. There are nominal and real UAH TWIs, the former based on exchange rates, and the latter based on both exchange rates and inflation. There are monthly and daily UAH TWIs, which are tracked by ICU. Monthly TWI calculation is based on the monthly data for inflation and trade statistics as well as monthly average exchange rates. Daily TWI calculation is based on the monthly data for inflation and trade statistics; however, its core substance is to reflect daily movements of the exchange rates of Ukraine's currency as well as of its key trading partners.

**UAS:** Ukrainian accounting standards.

**VATs**, or interchangeably, **VAT bonds**: Local-currency bond(s), representing a general financial obligation by the government on par with other government's financial obligations, which was/were issued in accordance with the government's initiative to offload the government's accumulated arrears on VAT refunds to domestic exporters.

Weighted-average duration, or interchangeably, bond auction weighted-average duration: Duration calculated from all cash flows obtained from the bonds sold at the auction. Yield-to-maturity, price, and each cash flow (coupons and principal) are calculated for the total number of bonds sold at the auction.

Weighted-average yield, or interchangeably, bond auction weighted-average yield: A yield-to-maturity calculated from all cash flows obtained from the bonds sold at the auction and against the total price paid to acquire them. Price and each cash flow (coupons and principal) are calculated for the total number of bonds sold at the auction.

**YTM**, or interchangeably, **yield-to-maturity:** The interest rate that creates the present value of cash flows obtained from holding a bond equal to the price of the bond. The YTM factors in coupon income and any capital gain (loss) the investor will realise by holding the bond to maturity. It also takes into consideration the timing of coupon payments and principal repayment, which can be done at the maturity date (for a bullet bond) or in accordance with an amortisation schedule (amortisation bond). The YTM uses an interest-on-interest principle, assuming that coupon income can be reinvested at an interest rate equal to the YTM, and is calculated in accordance with the Ukraine's domestic bond market standard, which is represented by the following formula:

$$Price + AI = \sum_{i=1}^{n} \frac{CF_i}{(1+YTM)^{\frac{t_i}{365}}}$$

where *Price* and *AI* are clean price and accrued interest of the bond, respectively, as of the date of purchase; n is the number of cash flows to be obtained by a bond holder;  $CF_i$  is the

cash flow (coupon income, principal repayment) obtained from a bond;  $t_i$  is the number of days between a purchase date and *i*-th cash flow date, and *YTM* is yield-to-maturity.

**YTW**, or interchangeably, **yield-to-worst:** The same as yield-to-maturity (YTM); however, it is calculated assuming the worst-case scenario under the terms of a bond issue, e.g., the cash flow is trimmed to the earliest possible bond redemption such as due to a call or a put option, embedded into the bond.

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